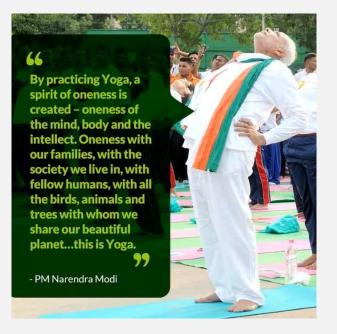




#### **EDITORIAL**

The financial results for the quarter and year ended 31st March 2024 were approved by the Board in its meeting held on 24th May 2024. The total income for the fourth quarter of FY 2023-24 decreased by 5.64% and stood at Rs 616.71 crores as compared to the same period last year. While the Profit Before Tax (PBT) for the quarter ended 31st March 2024 was Rs 78.20 crores, the net profit (PAT) for the quarter was Rs 51.36 crores. The net income of the Company for the year is Rs 2404.17 crores registering a growth of 0.88% on the levels achieved in 2022-23. The PBT for the year ended 31st March 2024 increased by 31.87% to Rs 278.65 crores, the PAT increased by 32.25% and stood at Rs 203.47 crores. The Board of Directors has recommended a dividend of 85% for the FY 2023-24 as against 75% dividend paid for the FY 2022-23.

In the month of June 2024, World Environment Day and the 10<sup>th</sup> edition of the International Day of Yoga (IDY) was observed across units and establishments of the Company pan India. We will bring you glimpses in the July 2024 issue of BLOOM.



Hon'ble Prime Minister Shri Narendra Modi led the International Yoga Day celebrations from Srinagar on 21st June 2024. The theme this year was 'Yoga for Self and Society'. He urged people to make Yoga a part their daily routine. Addressing a gathering, Hon'ble PM said that the world sees yoga as a powerful agent for global good as it helps people live in the present without carrying the baggage of the past. "When we are at peace within, we can also make a positive impact on the world. Yoga is making new ways of positive change in the society," he added. We are all aware of the immense health benefits of yoga. So, adopt yoga in your daily routine to manage stress, improve strength, balance and flexibility, get relief from aches and pains, enhance heart health, get good sleep and remain more energetic. always, please do suggestions, feedback and contributions to me at mukhopadhyay.mohar@balmerlawrie.com.

Mohar

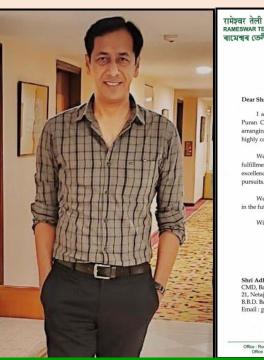
बामर लॉरी एण्ड कं. लिमिटेड

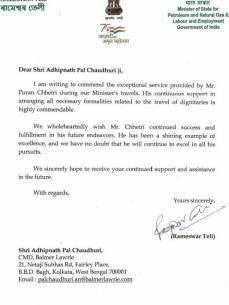




SBU: Logistics Services were gold sponsors of the silver jubilee celebrations of Association of Multimodal Transport Operators of India (AMTOI), held at Kolkata. AMTOI is the only pan India trade body in the shipping and logistics industry with current membership strength of over 300 Multimodal Transport Operators (MTOs) across India registered with DG Shipping along with important associate members like CFS operators, tank container operators, ship owners, shipping agents and air freight operators.

ट्रोलियम एवं प्राकृतिक गैस और श्रम और रोजगार राज्य मंत्री

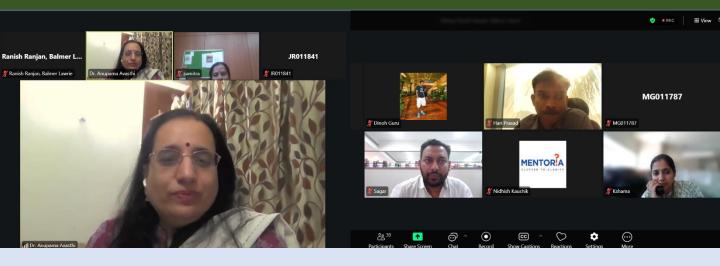




An appreciation letter was sent to Mr. Adhip Nath Palchaudhuri, Director [Service Businesses1 commending the services provided by Mr. Puran Chhetri, Deputy Manager [Travel] during the travel of Hon'ble Minister of State for Petroleum and Natural Gas & Labour and Employment, Government of India and other dianitaries. Kudos to Puran Chhetri!



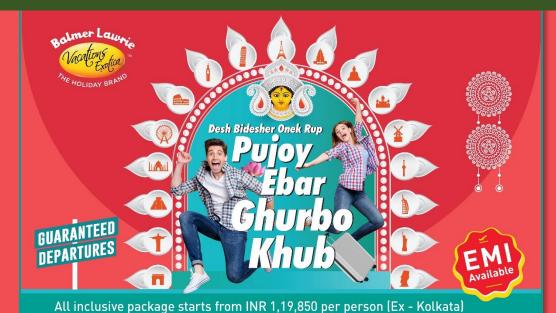
Mr. Abhijit Ghosh, Director [HR & CA] and Mr. A K Gupta, Head [RHR – NR] and COO [Travel] visited the Industrial Packaging (IP) plant at Asaoti on 28<sup>th</sup> May 2024. During the visit, they interacted with the IP-Asaoti Team and went around the plant. They also inaugurated an RO Water Filter / Cooler Machine donated by the Company, as part of its CSR initiatives, to a State Govt. School at Dhouj, Faridabad on the same day.



With the aim of fostering a positive environment for working parents at Balmer Lawrie, The Corporate HR Department in collaboration with Mentoria, has been organising a series of informative and engaging Counsellor-led Parenting workshops to address critical parenting challenges. After a successful launch of the initiative in September 2023, four insightful parental workshops were conducted till date, which equipped working parents at Balmer Lawrie with the information they needed to build happier and healthier families. The workshops have covered a diverse range of topics relevant to working parents from all backgrounds. The first session, in September 2023, tackled the growing concern of technology addiction among children, teenagers and adolescents. In November 2023, the second workshop focussed on fostering strong family bonds through 'Connective Communication'. The third session in January 2024 delved into the world of emotions, equipping parents with strategies to help their children manage emotions like stress, depression, and anxiety through the power of empathy and listening. The workshop in March 2024 focused on the right way to discipline children. The topic, 'Critical Thinking Skills for the 21st Century', for the latest workshop in May 2024 was selected based on the feedback received from parents. The Parenting workshop series has been a resounding success, receiving positive feedback from our employees who are parents.



As part of various initiatives promoting Hindi as Official Language in the organisation, a Hindi Library in the Admin Building at Manali Complex, Chennai was inaugurated by Mr. Jayanta Chaudhuri, Head [Chemicals] on 30<sup>th</sup> May 2024.







CHIRONTON **EUROPE** 

12 Nights / 13 Days INR 3,19,500\* (Per Person) Dept. - 07 Oct' 24



**ATULONIYO EUROPE** 

09 Nights / 10 Days INR 2,41,400\* (Per Person) Dept. - 10 Oct' 24



**MANOROM AUSTRALIA** 

07 Nights / 08 Days INR 2,89,775\* (Per Person) Dept. - 10 Oct' 24



**CHITTAKORSHOK MALAYSIA O SINGAPORE** 

05 Nights / 06 Days INR 1,19,850\* (Per Person) Dept. - 07 Oct' 24



PUJOY EGYPT **WITH HURGHADA** 

08 Nights / 09 Days INR 1,79,675\* (Per Person) Dept. - 07 Oct' 24



**OSADHARON** VIETNAM

05 Nights / 06 Days INR 1,22,875\* (Per Person) Dept. - 09 Oct' 24

#### Land package starts from INR 48,275 per person (without flights)

Mugdhokar Turkey 07 Nights / 08 Days INR 1,25,250\* (Per Person) Dept. - 08 Oct 24

Boichitromoy South Africa 08 Nights / 09 Days INR 1,49,340\* (Per Person) Dept. - 08 Oct 24

Oporoop New Zealand 07 Nights / 08 Days INR 1,92,740\* [Per Person] Dept. - 17 Oct 24

Noisorgik East Europe 06 Nights / 07 Days INR 1,14,750\* (Per Person) Dept. - 10 Oct' 24

Oitihashik Sri Lanka 05 Nights / 06 Days • INR 48.275\* (Per Person) Dept. - 7 Oct' 24

Kolkata Branch: 033 2222 5555 • Rahul +91 98043 18197 Arghadeep: +91 72788 54497 • Manjit: +91 90069 13505 • Apratim: +91 82829 17040

www.vacationsexotica.com • Email: holidays@balmerlawrie.com

A legacy of 157 years' trust, reliability & transparency.

Balmer Lawrie & Co. Ltd. Regd. Office: 21, N S Road, Kolkata-700 001 (A Government of India Enterprise)

#### Personnel Information - May 2024

#### Transfer

- Mr. Prakash Devchand Ahire, Plant Head [Chennai], Greases & Lubricants Manali, Chennai has been transferred to Greases & Lubricants Silvassa as Plant Head [G&L]-Silvassa.
- Mr. R Padmanaban, Plant Head, Greases & Lubricants Teynampet, Chennai has been transferred to Greases & Lubricants Manali, Chennai as Plant Head [G&L]-Manali.
- **Mr. Anuj Jain,** Asst. Manager [Accounts & Finance], Associate Services Manali, Chennai has been transferred to Travel & Vacations Delhi as Asst. Manager [A&F]-Vacations.
- Mr. Mohan Kumar A, Officer [Industrial Sales], Greases & Lubricants Coimbatore has been transferred to Greases & Lubricants Manali, Chennai as Officer [Industrial Sales].
- Mr. Nitin Mukesh, Officer [Travel], Travel & Vacations Delhi has been transferred to Travel & Vacations Kolkata as Officer [Travel].
- Ms. Rekha Biswas, Junior Officer [IP Kolkata Operations], Industrial Packaging Kolkata has been transferred to HSE Dept. Kolkata as Junior Officer [HSE & SD].
- **Mr. Udit Biswas,** Junior Officer [HR], Regional HR South, Manali Chennai has been transferred to Greases & Lubricants Kolkata as Junior Officer [HR].

Wish you all the best in your new role!

#### **Farewell**

- **Mr. KT Sumesh Babu,** Manager [Air], Logistics Services Mumbai superannuated on 31<sup>st</sup> May 2024 after successfully completing 35 years and 6 months of service.
- Mr. PN Hari Narayanan, Manager [Vigilance], Vigilance Kolkata superannuated on 31st May 2024 after successfully completing 32 years and 9 months of service.
- **Mr. Sanjoy Das,** Asst. Manager [Quality Assurance], Greases & Lubricants Kolkata superannuated on 31<sup>st</sup> May 2024 after successfully completing 35 years and 9 months of service.

We wish you all the best in your future life!

**New Member** (Note: Write-up on new members is as per inputs received from them.)



# Mr. Shubham Pandey joined Greases & Lubricants - Raipur as Deputy Manager [Retail Sales] on 16<sup>th</sup> May 2024.

Shubham Pandey and is from Ambikapur, Chhattisgarh. He completed his Bachelor of Engineering in Mechanical Engineering from Chandigarh University and has 6 years of experience in sales. He started his career with Castrol India Pvt. Ltd. (Chandigarh). Later, he moved to Total Energies India Pvt. Ltd. and then to Valvoline Cummins Pvt. Ltd. (Bilaspur). His last association was with Hero MotoCorp as Parts Manager (Bhubaneswar). His mother is a Government officer in Janpad Panchayat, his younger brother is an entrepreneur, and his wife is a CA. His strengths are honesty and patience, and he is always curious to learn new things from everywhere. His hobbies are playing cricket, listening to music and cooking food.



### Mr. Gaurav Seal joined Greases & Lubricants - Bhubaneswar as Asst. Manager [Retail Sales] on 03<sup>rd</sup> May 2024.

Gaurav Seal has total work experience of 3 years. After completing his PGDM, he started his career in the ed-tech sector with BYJU'S. He was with the organisation for 8 months and in this short span of time, he learnt about perseverance and grit. This was his introduction to the world of sales, post which he joined Dalmia Cement, where most of his career has revolved around till now. In Dalmia, he learnt about teamwork, persistence, determination, honesty and willpower. He would like to describe himself as simple and hardworking and he inculcated these attributes from his idol, Lionel Messi. Football is a sport which he admires a lot and for him, Messi is the greatest of all time because of his tenacity and humbleness. Books have also been an integral part, since childhood, especially the Bengali ones written by Satyajit Ray, the legend of cinema, books and music. Music helps him to blow off some steam, be it the Bengali charmers Anupam Roy or the Hindi melodies of Kishore Kumar or the legendary tunes of John Williams and Hans Zimmer.



### Mr. Sangam Narayan Shukla joined Travel & Vacations - Delhi as Officer [Travel] on 06th May 2024.

Sangam Narayan Shukla belongs to Noida, UP. He completed his Bachelor of Tourism and Master of Tourism and Travel Management from IGNOU. He is passionate about traveling and exploring new places to learn about their history. His hobbies include listening to music, playing cricket and watching movies. He is very excited about his new journey at Balmer Lawrie and he is ready to give his best to the Company.



## Mr. Dusi Prudhvi Raj joined Logistics Services - Vadodara as Officer [Sales & Marketing] on 13<sup>th</sup> May 2024.

Dusi Prudhvi Raj graduated from NIT Calicut with a BTech degree. Professionally, he accumulated experience at Shiva Herbals, a herbal pharmaceutical company, where he managed State and Central Government approvals and tenders, marketing and finance across Andhra Pradesh and Telangana. Prior to this, he contributed to two startups in the health and education sectors. His interests are diverse; he thrives on learning and exploring new things, traveling, studying stock market trends, and experimenting with different diet plans. Singing brings him joy and creativity. As a certified stock investor and trader by the National Stock Exchange Academy, he actively engages in financial markets. Photography is a cherished hobby and he has captured wildlife, landscapes and portraits, with some of his work published on Getty Images. His college years also saw him as a powerlifter and bodybuilding remains his passion. His family consists of six members, including his recently married spouse. Coming from a lineage dedicated to Government service, with both his parents being Central Government and all India Services Officers, he was inspired from a young age by their commitment to nation-building. This deeply ingrained sense of public service continues to drive his ambitions and aspirations to work for the nation.



### Ms. Ashwini Sukhadeo Lokhande joined Travel & Vacations - Bengaluru as Junior Officer [Travel] on 10<sup>th</sup> May 2024.

Ashwini Sukhadeo Lokhande is from Maharashtra with a strong academic and practical background. She completed her Masters in Commerce from Sant Gadge Baba Amravati University (SGBAU) in 2022 and BCom in 2020. From May 2022 to May 2023, she did an apprenticeship at the Gas Turbine Research Establishment (GTRE) under the Defence Research and Development Organisation (DRDO). In June 2023, she joined the Central Manufacturing Technology Institute under the Ministry of Heavy Industries as a Data Entry Operator cum Administrative Assistant. She is passionate about staying updated with new technologies and is currently exploring and learning ChatGPT, AI tools, Microsoft Power BI and advanced Excel. Additionally, she published her first e-book titled "Wanderlust Nomads" on Amazon Kindle. In her free time, she enjoys reading books, listening to music, watching technology-related movies, and she also loves traveling.



### Mr. Bikash Kumar Sahoo joined Logistics Infrastructure - Kolkata as Junior Officer [Accounts & Finance] on 15<sup>th</sup> May 2024.

Bikash Kumar Sahoo is from Kendrapara, a picturesque district in Orissa, India. He has two years experience in Accounts & Finance at Autocrat Engineers, Bangalore. He has a passion for reading newspapers, watching movies and playing badminton. These hobbies provide him with a creative outlet and help him unwind after a busy day. He comes from a close-knit family that has always been his pillar of support. His family includes his father, mother and one elder brother. His father, a Quality Supervisor at Ultratech Cement, and his mother, a homemaker, have always been his role models. They have instilled in him strong values and the importance of hard work and perseverance. Growing up in Kendrapara, he has learned to appreciate the simple joys of life and the importance of community. His family's love and support have been crucial in shaping his character and ambitions.