

BALMER
LAWRIE

ONLINE

MONTHLY

BULLETIN

BLOOM**EDITORIAL**

The month of September 2017 was interestingly eventful and it was awards galore for Balmer Lawrie. Our Industrial Packaging, Navi Mumbai Plant, Greases & Lubricants, Silvassa Plant and Leather Chemicals, Manali Plant won the prestigious National Awards for Manufacturing Competitiveness (NAMC), a unique Awards Program instituted by International Research Institute for Manufacturing (IRIM). It was a Gold for IP, Navi Mumbai and a Bronze for both G&L, Silvassa and LC, Manali - Chennai. Meanwhile SBU:Logistics bagged two Awards given away by reputed institutions in the domain. BLOOM wishes heartiest congratulations to all the winners!

September witnessed the Annual General Meeting, the MoU Signing ceremony between Balmer Lawrie and IIM Calcutta Innovation Park for selection and incubation of Start-ups, GST Outreach Programs, the Hindi Pakhwara celebrations, Swachhta Hi Seva campaign, Vishwakarma Puja and so many other events. Mr. Sunil Sachdeva was appointed as Non-Official Independent Director of the Company with effect from 18th September, 2017. Balmer Lawrie welcomes Mr. Sachdeva and looks forward to a great association with him.

Vigilance Awareness Week will be observed from 30th October to 4th November 2017. The theme for this year is "My Vision - Corruption Free India". A host of programs will be organised based on the theme by our company. All of you are requested to participate in the programs with great enthusiasm.

The International Day of Older Persons is observed on 1st October every year. To mark this occasion Senior Citizen's Week was observed all over the country. Our company organised various programs for the Senior Citizens residing in and around our plants and establishments to appreciate the contributions that older people make to society. We will bring you glimpses of the programs in the November 2017 issue of BLOOM.

BLOOM wishes you and your family a very Happy Diwali! Do send your suggestions, feedback and contributions to mukhopadhyay.mohar@balmerlawrie.com.


बामर लॉरी एण्ड कं. लिमिटेड
Balmer Lawrie & Co. Ltd.



The 100th Annual General Meeting of the Company was held at Kolkata on 14th September, 2017. During the financial year 2016-17 the gross turnover increased by 6.91%. The Company recorded gross turnover of Rs.1,90,117 Lakh as against Rs.1,77,836 Lakh in 2015-16. The Company recorded a Profit Before Tax of Rs. 25,411 Lakh in 2016-17 as against Rs. 24,021 Lakh in 2015-16, the increase being attributable primarily to increase in Profits earned by Logistics Services, Travel & Vacations, Leather Chemicals and Refinery & Oil Field Services Verticals. The Board of Directors recommended a dividend at the rate of Rupees Seven per Equity share for the financial year 2016-17 for declaration by the members at the 100th Annual General Meeting.



An MOU was signed between Balmer Lawrie and IIM Calcutta Innovation Park for selection and incubation of Start-ups on 14th September 2017. The MOU was signed by Mr. Prabal Basu, C&MD, Balmer Lawrie & Co. Ltd. and Mr. Subhrangshu Sanyal, CEO, IIM Calcutta Innovation Park in the presence of Mr. D Sothi Selvam, Director [Manufacturing Businesses], Balmer Lawrie and Prof Ashok Banerjee, Director, IIM Calcutta Innovation Park.

'Start-up India', a flagship initiative of the Government of India, was launched by the Hon'ble Prime Minister of India, Shri Narendra Modi. The initiative aims at fostering entrepreneurship and promoting innovation by creating a healthy ecosystem conducive for the growth of Start-ups. In pursuance of this, under the guidance of Hon'ble Minister of Petroleum & Natural Gas, Skill Development and Entrepreneurship, Shri Dharmendra Pradhan, "Balmer Lawrie Start-up Fund", was launched in May 2017. In association with IIM Calcutta Innovation Park, Balmer Lawrie will be selecting and incubating the start-ups jointly. Incubation support would be physical or virtual, depending on the need of the Start-up and would include work space, knowledge resources, mentoring, networking, customer connect, investor connect and seed funding. Capacity building boot camps to impart essential knowledge on different aspects of business would be organized. To ensure success of this initiative, a continuous mentoring and monitoring mechanism for Start-ups would also be put in place. Addressing the media, Mr. Prabal Basu said, "Balmer Lawrie is extremely happy to associate with IIM Calcutta in selection and incubation of Start-ups. Their experience, infrastructure and support will be of immense value to make this initiative a success." Prof. Ashok Banerjee said, "This is a great and timely initiative of Balmer Lawrie. We are happy to be part of the process of choosing bright and sustainable ideas. IIM Calcutta Innovation Park has the experience of incubating promising start-ups. Our mentoring programme is appreciated by the start-up community. We hope that Balmer Lawrie will find our support useful."



It was a proud moment for our Industrial Packaging Plant at Navi Mumbai, Greases & Lubricants Plant at Silvassa and Leather Chemicals Plant at Manali, Chennai, when they won the National Awards for Manufacturing Competitiveness (NAMC), a unique Awards Program instituted by International Research Institute for Manufacturing (IRIM).

IRIM is a professional body involved in supporting the manufacturing industry in various parts of the world through research, consulting and training services. The awards process rates manufacturing organizations on their ability to evolve the right competitive strategy along with their capability to implement it. Manufacturing facilities are evaluated and rated by IRIM through its unique Manufacturing Competitiveness Index. This rating is achieved through a structured assessment of the manufacturing facility on 10 indicators of manufacturing competitiveness, which are building blocks behind the calculation of this index. The assessment is customized for each facility by assigning unique weightage to each of these indicators based on organization's priorities to become more competitive.

On-site assessment was done by IRIM Auditors for all the participating plants based on the 10 indicators of manufacturing competitiveness. The Awards function was organized by IRIM on 22nd September 2017 at ITC Maratha in Mumbai. Our IP Plant at Navi Mumbai won the Gold award and our G&L Plant at Silvassa and LC Plant at Manali, Chennai won the Bronze award. Schneider Electric Pvt Ltd, Mahindra & Mahindra Farm Equipment and Ultratech Cement Ltd were awarded the winner, runner up and 2nd runner up respectively for their respective plants. Gold award was won by 9 plants, Silver award by 12 plants and Bronze award by 11 plants.

The Chief Guest for the event was Mr. T N Manoharan, Padma Shri Awardee (2010), Former President of ICAI and Chairman of Canara Bank. Mr. Prabal Basu, C&MD, Balmer Lawrie was the Guest of Honour. Apart from the distribution of awards, there was a Panel discussion on "Manufacturing Leadership at the time of Disruption". Mr D. Sothi Selvam, Director [Manufacturing Businesses], Balmer Lawrie was one of the esteemed panel discussion members.

Congratulations to the leaders and the teams of the three plants!



SBU: Logistics bagged an award in the 'South Asia Maritime & Logistics Forum 2017', which was held at The Lalit Mumbai on 7th September 2017. The Award was given away in recognition of the CSR initiatives taken by our company. Mr. Manas Kumar Ganguly, COO [Logistics], Mr. P P Rathnakar, Regional Head - FF [West] and Mr. Rajesh Raghavan, Chief Manager [CFS, Mumbai] received the award on behalf of Balmer Lawrie. Ex-Union Cabinet Minister, Shipping, Mr. Shatrughan Sinha, graced the event. This was the first ever conference showcasing the Maritime strengths and potentials of South Asian Nations. The event was attended by all the Industry Leaders in the Maritime & Shipping Industries in India and South Asia. Congratulations to the team!



SBU: Logistics was the winner of the 'International Logistics Leader' award, given away by the Indira Group of Institutes at the 'Indira Brand Slam Summit & Awards' on 26th September 2017 in Pune. The award was received by Mr. P P Rathnakar, Regional Head - FF [West] and Mr. D B Sonawane, Head Sales - FF [Mumbai] on behalf of the company. Balmer Lawrie also put up a stall at the venue for knowledge sharing and promotion of services. Mr. N Dhamankar and Mr. S Verma were also present at the event. Congratulations!



The first meeting of the Board of Directors of Visakhapatnam Port Logistics Park Limited, was held on 20th September, 2017 at the WelcomHotel Grand Bay, Visakhapatnam. Present on the occasion were the Directors Mr. K Swaminathan Director [Service Business], Balmer Lawrie and Chairperson, Mr. Shyam Sundar Khuntia Director Finance & CFO, Balmer Lawrie, Mr. P L Haranadh, I.R.T.S, Dy. Chariman, Visakhapatnam Port Trust and Mr. A K Mehera, Chief Engineer, Visakhapatnam Port Trust. Ms. Kavita Bhavsar, Company Secretary also attended the meeting. After the meeting, the Directors met the MMLH team at Vizag.



Balmer Lawrie in association with the Central Board of Excise and Customs, Ministry of Finance, GOI organised the "GST Outreach Programme – an interactive session with Commissionerate" on 4th September, 2017 at Chennai. Stakeholders were present in large numbers and actively participated in the workshop. Mr. K Srinivasan, IRS, Assistant Commissioner GST-Chennai addressed and explained the key aspects of GST covering all the business verticals of the company and also for the society at large. Dr. P Ravindran, renowned advocate with specialisation in indirect taxes and CA, and Mr. Vijay Anand, an eminent Chartered Accountant and Tax Practitioner at Chennai also addressed the participants. Mr. Prabal Basu, C&MD, Balmer Lawrie in his key note address emphasized on the advantages of GST and the accomplishments of Balmer Lawrie. Mr. S S Khuntia, Director [Finance], Balmer Lawrie in his welcome address spoke in details about the benefits and implications of GST for the society, transparency in the economy, ease of doing business and the entire ecosystem with reference to GST as Good and Simple Tax. He further explained the successful and on-time implementation of GST in Balmer Lawrie.



Balmer Lawrie in association with the NACEN, Central Board of Excise and Customs, Ministry of Finance, GOI organised "GST Outreach Programme – an interactive session with Commissionerate" on 15th September 2017 at Hotel Lalit, Mumbai. Stakeholders were present in large numbers and actively participated in the workshop. Mr. Ashok Kothari, IRS, Additional Director, NACEN Mumbai, Mr. Deepak Mata, Asst. Director and Mr. P C S Singa, Asst. Director NACEN Mumbai addressed and explained the key aspects of GST covering all the business verticals of the company and also for the society at large. Mr. S S Khuntia, Director [Finance], Balmer Lawrie in his key note address emphasized on the advantages of GST in bringing transparency in the entire ecosystem of the economic environment of the country and the achievements of Balmer Lawriens. He further explained the benefits and implications of GST for the society, transparency in the economy, ease of doing business and the entire ecosystem with reference to GST as Good and Simple Tax. Mr. Bharat Raichandrani, eminent Sr. Legal Counsel having specialization in indirect taxes and GST at Mumbai also addressed the participants. The programme was extremely interactive and the participants were enriched with the wisdom and experience of the resource persons. The day long programme was moderated by Mrityunjay Acharjee, AVP [Tax] and the vote of thanks was given by Mr. Sundar Sherigar, Head [SBU:IP].



A one day MSME workshop was organised at G&L, Kolkata for the employees and vendors on 21st September 2017. The objective of the workshop was to get a clear understanding of the current MSME Acts and enhance our public procurement process in line with the guidelines of Ministry of MSME, Govt of India. MSME Development Institute, Kolkata conducted the workshop, which was a good forum for raising queries and knowledge enhancement. The participants were addressed by Directors of MSME Development Institute, Mr. S K Som - Dy. Director, Mr. R K Choudhary - Asst Director, Mr. C Biswas - Asst. Director and Mr. R K Shetty - Asst Director. During the session interested vendors were registered and MSME certificates were given away.



After successful completion of the first phase of SAP implementation in Balmer Lawrie, the next phase has been initiated with Project E-Saksham, which would provide payroll solutions for Executives, Officers, FTC and Unionised Staff, PMS and ESS solutions. In this regard, an ERP Core Team workshop was organised in the Balmer Lawrie Training Centre at the Corporate Office in Kolkata from 6th to 9th September 2017 in association with PWC, the implementation partner. The participants were addressed by Ms. Manjusha Bhatnagar, Director [HR&CA] and Mr. S S Khuntia, Director [Finance]. Present during the introductory session were Mr. A Ratna Sekhar, SVP [HR] and Mr. Abhishek Agarwal, CIO - IT. Nominated core team members from all the four regions across the country were present in the discussions regarding the current processes, which are followed in Balmer Lawrie with respect to Payroll, Performance Management, Employee Self Service and Taxation.



Mr. Giri Umamaheswar Rao, Head [Sales] - Freight Forwarding, Logistics participated as a speaker in the National Seminar on Logistics organized by Andhra Pradesh State Skill Development Corporation (APSSDC), Govt. of AP at Vijayawada recently. He presented on the topic "Port development in India and opportunities" in the presence of several industry experts from across the country. The theme of seminar was "Evolution of Logistics and Supply Chain Management and its Growing Significance to India's Economy and Career Opportunities".



Vishwakarma Puja was celebrated with much fervour in units and establishments on 17th September 2017. C&MD and Director [HR&CA] visited the plants in the Eastern region, participated in the puja and paid reverence to Lord Vishwakarma, the God of tools. In photo are glimpses of the puja in the Corporate Office and IP, Kolkata.

HSE [HEALTH, SAFETY & ENVIRONMENT] UPDATE



Ms. Manjusha Bhatnagar, Director [HR & CA] and Mr. K Swaminathan, Director [Service Business] visited Chennai on 15th September 2017 for an HSE Review of the CFS Operations in Manali. Both the Directors took a round of the yard and inspected the Container Freight Station. They gave valuable advice and suggestions for further improvement of the Safety culture. The CFS team lead by Mr. R Raghupathi gave a presentation to both the Directors on the HSE performance, key achievements in the last couple of years and the key challenges for the unit in the coming years. During the visit both of them planted saplings in the CFS premises.

OL UPDATES



Corporate Office, Kolkata



G&L, Kolkata



IP, Navi Mumbai



LI, Mumbai



LS, Mumbai



Ballard Estate Office, Mumbai



T&V, Mumbai



Chennai



Chennai



Chennai

बामर लॉरी ने अपने सभी कार्यालयों, इकाइयों और प्रतिष्ठानों में 12 सितंबर से 26 सितंबर 2017 तक 'हिंदी पखवाड़ा' मनाया। अपने कर्मचारियों के बीच जागरूकता पैदा करने हेतु एवं राजभाषा के रूप में हिंदी के उपयोग को बढ़ावा देने के लिए, पखवाड़े के दौरान कई प्रकार के कार्यक्रम आयोजित किए गए और विजेताओं को पुरस्कार प्रदान किया गया। कोलकाता में पखवाड़े का उद्घाटन, श्री प्रबाल बासु, अध्यक्ष एवं प्रबंध निदेशक द्वारा किया गया। कोलकाता में उद्घाटन समारोह के दौरान कर्मचारियों के लिए हिंदी में एक प्रश्नोत्तरी का आयोजन किया गया। हिंदी प्रश्नमंच, हिंदी आशुभाषण, हिन्दी प्रशासनिक शब्दावली, हिंदी निबंध और हिंदी स्लोगन लेखन प्रतियोगिता जैसे विभिन्न कार्यक्रमों में कर्मचारियों की उत्साही भागीदारी रही। ब्लॉग के अक्टूबर 2017 अंक में विस्तृत रूप से हिंदी पखवाड़े का प्रकाशन किया जाएगा।



SWACHH BHARAT ABHIYAN
एक कदम स्वच्छता की ओर...



एक कदम स्वच्छता की ओर

SWACHHATA HI SEVA





On 15th September, 2017, a nationwide sanitation campaign "Swachhta Hi Seva" was launched by the Hon'ble President of India at Iswarganj village in Kanpur. The President administered the Swachhta Hi Seva Pledge whereby the Nation resolved to create a clean healthy and new India. Balmer Lawrie too joined the movement and organized various cleanliness activities not only in its units and establishments but also in the schools and villages near its factories. Various activities were organized like the Swachh Karyasthal contest, Essay and Drawing competitions for school students, cleanliness drives, Swachhta awareness sessions, distribution of dustbins, personal hygiene sessions for girl students and distribution of sanitary napkins. Ms. Manjusha Bhatnagar, Director [HR&CA] and Mr. K Swaminathan, Director [Service Business] were part of a program organized in a Primary School at Manali, Chennai on 15th September. During the event around 800 soaps were distributed to the school students, teachers and staff. In Silvassa, our Executives drove around in a Swachhta Rath to spread awareness and involve the community in the campaign. In photo are glimpses of the activities undertaken in Silvassa and Chennai

स्थानान्तरण / Transfer

श्री दीपक रोजिंदर, कनिष्ठ अधिकारी [यात्रा], टी&वी - इंदौर को टी&वी - मुंबई में कनिष्ठ अधिकारी [यात्रा] के रूप में स्थानंतरित किया गया ।

Mr. Deepak Rojindar, Jr. Officer [Travel], T&V - Indore has been transferred to T&V - Mumbai as Jr. Officer [Travel].

*आपको नए कार्यभार की शुभकामनाएं।
Wish you all the best in your new role!*

नए सदस्य / New Members



शुश्री अक्षता दत्तात्रय पाई की नियुक्ति 25 सितम्बर, 2017 को ट्रेवल & वेकेशंस, मुंबई में वरिष्ठ प्रबंधक [विपणन] के रूप में हुई ।

Ms. Akshata Dattatray Pai joined Travel & Vacations, Mumbai as Sr. Manager [Marketing] on 25th September, 2017.



शुश्री रुचिका शर्मा की नियुक्ति 27 सितम्बर, 2017 को ट्रेवल & वेकेशंस, मुंबई में प्रबंधक [विपणन] के रूप में हुई ।

Ms. Ruchika Sharma joined Travel & Vacations, Mumbai as Manager [Marketing] on 27th September, 2017.



शुश्री प्रेम प्रकाश गौतम की नियुक्ति 11 सितम्बर, 2017 को टीसीडब्ल्यू, राइ में यूनिट प्रधान [टीसीडब्ल्यू] के रूप में हुई ।

Mr. Prem Prakash Gautam joined TCW, Rai as Unit Head [TCW] on 11th September, 2017.



शुश्री कल्पना आर की नियुक्ति 4 सितम्बर, 2017 को ट्रेवल & वेकेशंस, चेन्नई में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Ms. Kalpana R joined Travel & Vacations, Chennai as Jr. Officer [Travel] on 4th September, 2017.



शुश्री रजत अग्रवाल की नियुक्ति 7 सितम्बर, 2017 को ट्रेवल & वेकेशंस, गुडगांव में सहायक प्रबंधक [टी&वी] के रूप में हुई ।

Mr. Rajat Agarwal joined Travel & Vacations, Gurgaon as Asst. Manager [T&V]-Reports & Accounting Support on 7th September, 2017.



शुश्री संदीप मिस्त्री की नियुक्ति 11 सितम्बर, 2017 को सीएफएस, कोलकाता में कनिष्ठ अधिकारी [बिलिंग] के रूप में हुई ।

Mr. Sandip Mistri joined CFS, Kolkata as Jr. Officer [Billing]-FF on 11th September, 2017.



शुश्री भगत राम की नियुक्ति 14 सितम्बर, 2017 को ट्रेवल & वेकेशंस, दिल्ली (कंचनजंगा) में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Mr. Bhagat Ram joined Travel & Vacations, Delhi (Kanchenjunga) as Jr. Officer [Travel] on 14th September, 2017.



शुश्री कुमार रूपेश कनोजिया की नियुक्ति 14 सितम्बर, 2017 को ट्रेवल & वेकेशंस, दिल्ली (कंचनजंगा) में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Mr. Kumar Rupesh Kanojiya joined Travel & Vacations, Delhi (Kanchenjunga) as Jr. Officer [Travel] on 14th September, 2017.

*बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं ।
Welcome you to the Balmer Lawrie family and wish you all the best!*