

BALMER
LAWRIE

ONLINE

MONTHLY

BULLETIN

BLOOM



EDITORIAL

The second quarter results for the Financial Year 2016-17, as per the accounts adopted for the quarter ending 30th September 2016, were approved by the Board in its Meeting held in Kolkata on 10th November 2016. The total income for the second quarter stood at Rs. 427.77 crores. The Profit Before Tax (PBT) saw a gain of 3.41% and rose to Rs. 45.32 crores for the quarter ended 30th September 2016 as compared to Rs 43.77 crores for the same quarter last year. Correspondingly, the Net Profit (PAT) during the quarter rose by 5.27% to Rs. 27.63 crores compared to Rs. 26.17 crores for the corresponding period last year.



Balmer Lawrie's Joint Venture Company, Transafe Services Ltd. [TSL] recorded a noteworthy monthly revenue of Rs 9.22 Crores in September 2016. This is its highest monthly revenue achieved after several years. TSL also earned profits after many years. Kudos to team Transafe for this excellent performance!

One of TSL's Manufacturing Business Units recorded container sale of Rs. 5.80 crore, which is considerably higher than its earlier highest single month container sale of Rs. 3.89 crores, which was achieved in the year 2013-14. TSL has been going through tough times and stressed with heavy debt burden. However, in spite of all odds, the Company has been striving hard to perform well. Once again congratulations to TSL!

19th to 25th November is being observed as Quami Ekta Week (National Integration Week) all over the country. India's strength lies in its unity and its the onus of us Indians, to foster and reinforce the spirit of harmony, national integration and pride in our culture. Our society is extremely diverse with hues of multiple cultures and different religions. The week gives us an opportunity to spread the message of tolerance and brotherhood and condemn all kinds of violent activities.

26th November is celebrated as Constitution Day or Samvidhan Divas in our country. On this day in the year 1949, the Constituent Assembly of India adopted the Constitution of India, and it came into force on 26th January 1950. Constitution Day is celebrated in honour of Dr. B R Ambedkar, who was the architect of the Indian Constitution. The Government of India declared 26th November as Constitution Day on 19th November 2015 by a gazette notification, as year 2015 witnessed the 125th birth anniversary of Dr. Ambedkar. On this day, let's pay homage to Dr. Ambedkar for giving us our Constitution. Jai Hind!

As always do not hesitate to send your suggestions, feedback and contributions to mukhopadhyay.mohar@balmerlawrie.com.

Glimpses of the Vigilance Awareness Week 2016



Chennai



HO, Kolkata



HO, Kolkata



Chennai



Chennai



Delhi



Delhi



Delhi



Delhi



Asaoti



G&L, Kolkata



IP, Kolkata



Hyderabad



Logistics, Bangalore



T&V, Bangalore



T&V, Bangalore



Trivandrum



IP, Navi Mumbai



Mumbai

Vigilance Awareness Week was observed from 31st October to 5th November 2016 in units and establishments across the country, during which, the pledge was administered, CVC's and C&MD's messages were read out and a host of programs based on the theme "Public participation in promoting integrity and eradicating corruption", were organised. In the Corporate Office, the pledge was administered by Ms. Manjusha Bhatnagar, Director [HR&CA] and Mr. K Swaminathan, Director [Service Business]. Present on the occasion was Director [Finance], Senior Officials and other employees. A lecture by Mr. Nagendra Prasad, SP of CBI (ACB) was held on 1st November. A slogan competition on the theme and an essay competition on the topic "To promote integrity, transparency and accountability in the Organisation", were conducted and prizes were given away to the top three winners. An on the spot quiz contest was also organised during the closing ceremony. In G&L, Kolkata besides presentations on system improvement and vigilance awareness, an interactive session with vendors, customers and contractors was held. In an endeavor to spread the message of anti-corruption to young students in Kolkata, an extempore competition was held in Institute of Management Studies, Vidyasagar College, Future Institute of Engineering and Management, Future Campus School and Julien Day School.

In Delhi, an essay competition was conducted for employees and a meet was organised for customers in Delhi and Asaoti. Prizes were given away to the winners. In the western region, a Vendor Meet was organised in CFS, Mumbai besides other programs. In Chennai, the week was inaugurated by Mr. Prabal Basu, C&MD on 31st October. He administered the pledge in Hindi and English and then the messages from CVC, C&MD and CVO were read out. Present on the occasion were Director [Manufacturing Businesses], COO[LC] and other senior executives. A Vigilance Awareness Program on ill effects of corruption was conducted on 2nd November at Hotel Raj Park, Chennai. Mr. Syed Bazzlullah, Additional Superintendent of Police (CBI), ACB, Chennai graced the occasion as Chief Guest. Vendors and school students were invited to attend the program. As part of the outreach activity, elocution competitions were conducted in Government High School, Mogappair and Government Higher Secondary School, Manali on the topic "My Role in making India Corruption-free". Around 27 students participated in the competition and 12 students were selected as winners in three different categories. An essay writing competition was organised for employees in Chennai on the topic "Impact of Corruption on our Country's economy", and prizes were given away to the top three winners. An open house session was conducted for vendors, in which they could share their experiences and concerns, if any, while doing business with our organisation.

BL UPDATES

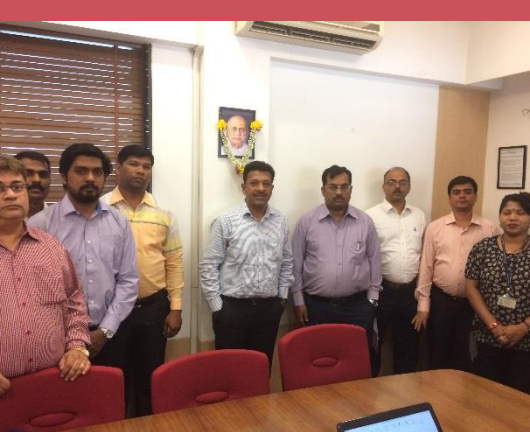


Mr. D P Das, Vigilance Dept., Kolkata received an Award for Dedicated Service in Vigilance from Secretary, Central Vigilance Commission in a special function organised by Vigilance Study Circle, Kolkata Chapter at Hyatt Hotel, Salt Lake. Present on the occasion were Central Vigilance Commissioner and Vigilance Commissioner, apart from other dignitaries.



Governance Now launched the India PSU IT Casebook 2016 - Transforming PSUs, Transforming India - on 14th October 2016 at The Imperial, New Delhi. Balmer Lawrie was recognised for implementing noteworthy IT initiatives for transformation of the organisation. The Casebook mentions that Balmer Lawrie has been successfully making faster bookings and competing with private players to tap new markets with the use of IT.





Rashtriya Ekta Diwas was observed at all units and establishments across the country, to commemorate the birth anniversary of Sardar Vallabhbhai Patel. All the employees took the Rashtriya Ekta Diwas pledge. C&MD, Directors and Senior Officials at Balmer Lawrie paid floral tributes to Sardar Patel and garlanded his portrait. 22 employees from the Delhi offices participated in the Unity Run organised from National Stadium to India Gate.



CFS, Chennai rolled out the red carpet for Senior Officials, Mr. Chu Yuan-Cheng (Sam Chu), Dy. Jr. Vice President – Logistics Department and Mr. Fredy Master, Dy. Manager – Equip-Control Sec – Logistics Department, of Evergreen Shipping Agency (India) Pvt. Ltd. recently. The officials had detailed discussions about the infrastructure facilities provided by Balmer Lawrie, visited the yard and inspected the operations. They appreciated the facilities provided at our CFS and best practices followed by us.



Ayutha Puja was organised at Logistics, Bengaluru on 7th October, 2016.



Mr. S K Roy, Chief Manager [Technical Services], G&L - Kolkata was invited by Dept. of Petroleum Engineering, Indian School of Mines, Dhanbad as a speaker for the short term course titled 'Modern Petroleum Industry and its Challenges'. He gave a technical lecture on 'Lubricating Oil Base Stock (LOBS) & Recent Trends in Crankcase Oil'.



Pradhan Mantri Ujjwala Yojana
Clean Fuel Better Life...





A training program on 5S, housekeeping and general health awareness was organized for contract workmen in Chennai on 1st October 2016.



An Online Quiz Contest was held during the Centenary Birth Anniversary of Pandit Deendayal Upadhyay. Winners of the Online Quiz Contest are as follows:

- | | | | |
|-------------------|------------------------|------------------------|-----------------------|
| • Sidharth Udani | Logistics, Kolkata | • Malay Kanti Saha | G&L, Kolkata |
| • Vivek Mishra | T&V, Mumbai | • Debasis Biswal | T&V, Bhubaneswar |
| • Meenu Choudhary | T&V, Bhubaneswar | • Avishek Sarkar | Corporate IT, Kolkata |
| • Priti Lata | Logistics, Delhi | • Pranay Digambar Raut | T&V, Mumbai |
| • Irfan Warsi | Logistics, Kolkata | • Abhishek Tiwari | G&L, Kolkata |
| • Vijay Kumar Das | Corporate IT, Kolkata | • Harmeet Dhiman | T&V, Delhi |
| • Nishant Gupta | T&V, Delhi | • Subrahmanya B | G&L, Bangalore |
| • Raja Saha | Corporate A&F, Kolkata | • Deepika Tripathi | T&V, Delhi |
| • Devaprasad Das | Vigilance, Kolkata | • Atin Mukherjee | G&L Kolkata |
| • Pannalal Das | G&L, Silvassa | • Sarmishtha Ghosh | ROFS, Kolkata |



OL UPDATES

देश भर व्याप्त सभी कार्यालयों, औद्योगिक इकाइयों एवं स्थापनाओं द्वारा 14 से 28 सितंबर 2016 तक हिन्दी पखवाड़ा मनाया गया। राजभाषा हिन्दी के प्रति कर्मचारियों में जागरूकता बढ़ाने के उद्देश्य से कई कार्यक्रम आयोजित किए गए। चित्र में देखें चेन्नई एवं मुंबई में पुरस्कार वितरण समारोह की झलकियाँ ।

Effective housekeeping can eliminate workplace hazards and help to get a job done safely and properly. Poor housekeeping can frequently lead to accidents as hazards causing injuries might not get noticed. The sight of waste paper, debris, clutter and spills in the workplace should not be ignored and should be considered as potential hazard. Housekeeping is not only maintaining cleanliness, but also keeping work areas neat and orderly, maintaining halls and floors free of slip and trip hazards and removing of waste materials and other fire hazards from work areas. All the Manufacturing Units and Container Freight Stations of Balmer Lawrie endeavour to maintain best in class housekeeping standards in various operations and this has been reflected in the decreasing trends of incidents across our SBUs.



The housekeeping of the Bitumen plant in Greases & Lubricants (G&L), Silvassa needs a special mention. Maintaining good housekeeping in and around a Bitumen plant in the G&L factory premises is extremely challenging. In G&L, Silvassa the standard of housekeeping in the Bitumen manufacturing area is excellent and credit goes to the Operator of the plant Mr. Deviyabhai. He takes great interest in maintaining proper housekeeping and because of his special efforts, the area remains neat and clean and fairly hazard free. Mr. Deviyabhai's efforts are indeed laudable and noteworthy.

कार्मिक सूचना – अक्टूबर 2016 / Personnel Information – October 2016

स्थानान्तरण / Transfer

श्री बिजू साम, वरिष्ठ प्रबंधक [खुदरा – प.क्षे.], जी&एल – बड़ोदा को जी&एल – पुणे में वरिष्ठ प्रबंधक [खुदरा – प.क्षे.] के रूप में स्थानान्तरित किया गया ।

Mr. Bijju Sam, Sr. Manager [Retail- WR], G&L - Baroda has been transferred to G&L - Pune as Sr. Manager [Retail - WR].

श्री एम मुथैया, प्रबंधक [मा.सं.], पू.क्षे., क्षे.मा.सं. – पूर्व, कोलकाता को क्षे.मा.सं. – द.क्षे., चेन्नई में प्रबंधक [मा.सं.]- द.क्षे. के रूप में स्थानान्तरित किया गया ।

Mr. M Muthiah, Manager [HR] - ER, Regional HR - East, Kolkata has been transferred to Regional HR - South, Chennai as Manager [HR]- SR.

श्री श्रीनिवास पी रेड्डी लेक्काला, सहायक प्रबंधक [हवाई बिक्री], लॉजिस्टिक्स [फ्रेट फॉरवार्डिंग] – चेन्नई को लॉजिस्टिक्स [फ्रेट फॉरवार्डिंग] – हैदराबाद में सहायक प्रबंधक [हवाई बिक्री] के रूप में स्थानान्तरित किया गया ।

Mr. Srinivas P Reddy Lekkala, Asst. Manager [Air Sales], Logistics (Freight Forwarding), Chennai has been transferred to Logistics (Freight Forwarding) - Hyderabad as Asst. Manager [Air Sales].

आपको नए कार्यभार की शुभकामनाएं!

Wish you all the best in your new role!

विदाई / Farewell

श्री रवि कुमार सिंह राठोर, वरिष्ठ प्रबंधक [परियोजना कार्यान्वयन], आईपी - तलोजा, नवी मुंबई 29 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्टूबर, 2016 को सेवानिवृत्त हो गए ।

Mr. Ravi Kumar Singh Rathore, Sr. Manager [Preoject Implementation], IP - Taloja, Navi Mumbai superannuated on 31st October, 2016 after successfully completing 29 years of service.

श्री काशीस्वर राय गोस्टीपति, प्रबंधक [ई&पी], ई&पी - कोलकाता 30 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्टूबर, 2016 को सेवानिवृत्त हो गए ।

Mr. Kasiswar Roy Goshthipaty, Manager [E&P], E&P - Kolkata superannuated on 31st October, 2016 after successfully completing over 30 years of service.

श्रीमती बिनाता सेन, कार्यपालक सचिव, कार्पोरेट आईटी - कोलकाता 33 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्टूबर, 2016 को सेवानिवृत्त हो गई ।

Ms. Binata Sen, Executive Secretary, Corporate IT - Kolkata superannuated on 31st October, 2016 after successfully completing around 33 years of service.

श्री श्रीजीत नंदी, कनिष्ठ अधिकारी [आईटी], कार्पोरेट आईटी - कोलकाता लगभग 29 एवं 1/2 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्टूबर, 2016 को सेवानिवृत्त हो गए ।

Mr. Sreejit Nandy, Jr. Officer [IT], Corporate IT - Kolkata superannuated on 31st October, 2016 after successfully completing around 29 and 1/2 years of service.

हम आपके भविष्य की मंगलमय कामना करते हैं।

We wish you all the best in your future life.

नए सदस्य / New Members



श्री जय शर्मा की नियुक्ति 3 अक्टूबर, 2016 को ट्रेवल & वेकेशंस, बंगलौर में वरिष्ठ प्रबंधक [वेकेशंस] के रूप में हुई ।

Mr. Jai Sharma joined Travel & Vacations, Bangalore as Sr. Manager [Vacations] on 3rd October, 2016.



श्री कार्तिकेयन कालीमुथु की नियुक्ति 13 अक्टूबर, 2016 को [लॉजिस्टिक्स इंफ्रास्ट्रक्चर], मनाली में सहायक प्रबंधक [बिक्री] के रूप में हुई ।

Mr. Kaarthikeyan Kalimuthu joined Logistics (Logistics Infrastructure), Manali - Chennai as Asst. Manager [Sales] on 13th October, 2016.



श्री विनय कुमार बी की नियुक्ति 17 अक्टूबर, 2016 को इंडस्ट्रियल पैकेजिंग, सिलवासा में सहायक प्रबंधक [रख-रखाव] के रूप में हुई ।

Mr. Vinay Kumar B joined Industrial Packaging, Silvassa as Asst. Manager [Maintenance] on 17th October, 2016.



सुश्री गायत्री समीर कारे की नियुक्ति 3 अक्टूबर, 2016 को ट्रेवल & वेकेशंस, पुणे में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Ms. Gayatri Sameer Kare joined Travel & Vacations, Pune as Jr. Officer [Travel] on 3rd October, 2016.



सुश्री कुशंबी नंदी की नियुक्ति 3 अक्टूबर, 2016 को ट्रैवल & वेकेशंस, भुवनेश्वर में कनिष्ठ अधिकारी [बिक्री & परिचालन] के रूप में हुई ।

Ms. Kaushamby Nandy joined Travel & Vacations, Bhubaneswar as Jr. Officer [Sales & Operations] on 3rd October, 2016.



श्री मोहम्मद हुसैन खान की नियुक्ति 6 अक्टूबर, 2016 को ट्रैवल & वेकेशंस, मुंबई में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Mr. Mohammed Hussain Khan joined Travel & Vacations, Mumbai as Jr. Officer [Travel] on 6th October, 2016.



सुश्री वी दर्शनी की नियुक्ति 12 अक्टूबर, 2016 को ट्रैवल & वेकेशंस, चेन्नै में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Ms. V Dharshni joined Travel & Vacations, Chennai as Jr. Officer [Travel] on 12th October, 2016.



श्री येरागोंडा दिवाकर रेड्डी की नियुक्ति 14 अक्टूबर, 2016 को ट्रैवल & वेकेशंस, बंगलोर में कनिष्ठ अधिकारी [विसा] के रूप में हुई ।

Mr. Yerragona Divakar Reddy joined Travel & Vacations, Bangalore as Jr. Officer [Visa] on 14th October, 2016.



श्री राहुल आर जे की नियुक्ति 17 अक्टूबर, 2016 को ट्रैवल & वेकेशंस, त्रिवेंद्रम में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Mr. Rahul R J joined Travel & Vacations, Trivandrum as Jr. Officer [Travel] on 17th October, 2016.



श्री सचीन पी जैकब की नियुक्ति 17 अक्टूबर, 2016 को ट्रैवल & वेकेशंस, बंगलोर में कनिष्ठ अधिकारी [एफआईटी बिक्री] के रूप में हुई ।

Mr. Sachin P Jacob joined Travel & Vacations, Bangalore as Jr. Officer [FIT Sales] on 17th October, 2016.

बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं ।
Welcome you to the Balmer Lawrie family and wish you all the best!



PAHAL...a new direction
Direct Benefit Transfer for LPG (DBTL)
Get Your Money, Save Public Money!

