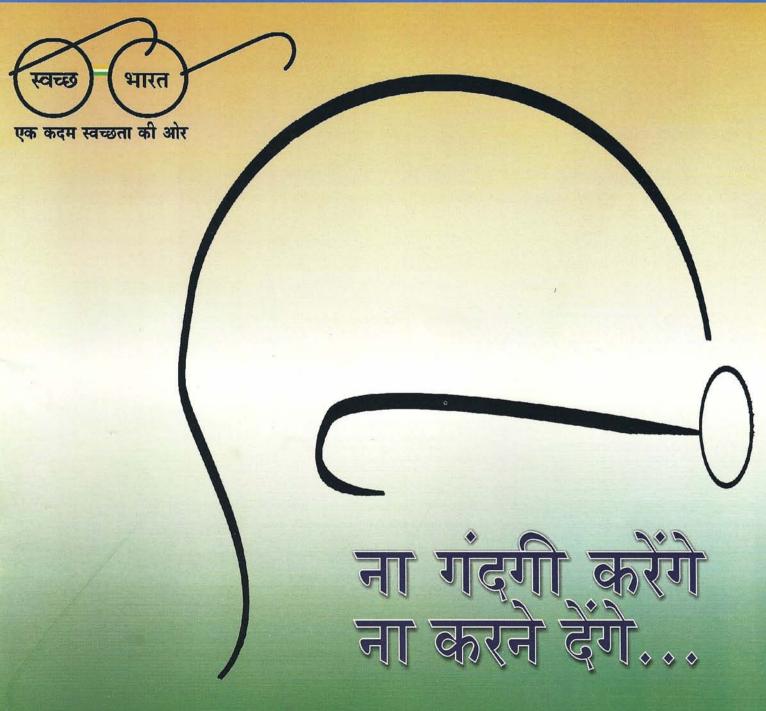


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सम्पादकीय

समय वास्तव में पंख लगाकर उड़ता है। वित्तीय वर्ष 2016-17 की पहली तिमाही गुजर गई है तथा उसके परिणामों से हमारे संगठनात्मक लक्ष्यों के प्रति हमारी प्रतिबद्धता स्पष्ट व्यक्त हो रही है। भारतीय व्यवसाय परिवेश में चुनौतियों और वैश्विक आर्थिक मंदी के बावजूद भी हमारी रणनीतिक व्यवसाय यूनिटें (SBU) कारोवार एवं लाभ दोनो स्तरों पर विकास का पोषण करने के प्रति अनवरत प्रयास कर रहे हैं। पहली तिमाही की कुल आय 461.73 करोड़ रूपए रही। कर पूर्व लाभ (PBT) में 13.47% की बढ़त हुई और यह पिछले वर्ष की इसी तिमाही के 50.54 करोड़ रूपए की तुलना में बढ़कर 57.35 करोड़ रूपए हो गया। इसके परिणामस्वरूप तिमाही के दौरान निवल लाभ (PAT) पिछले वर्ष की इसी तिमाही के 32.30 करोड़ रूपए की तुलना में 14.58% बढ़कर 37.01 करोड़ रूपए हो गया। उत्पादन तथा सेवा एसबीय, दोनों ने ही काफी अच्छा निष्पादन किया।

निष्पादन मूल्यांकन प्रणाली के अंतर्गत निर्धारित समय सीमाएं सफलतापूर्वक पूरी की गई। वर्ष 2016-17 के लिए हम सबने अपने प्रमुख निष्पादन लक्ष्य निर्धारित किए थे तथा वार्षिक प्रोन्नति की घोषणा दिनांक 1 जुलाई, 2016 को की गई। मुझे यह प्रतीत हो रहा है कि मेहनत और वचनबद्धता में थोड़ा और बल देकर हम आने वाली तिमाहियों के लिए और बेहतर परिणामों की आशा कर सकते हैं। मेरा यह मानना है कि पिछले वर्ष के निष्पादन की तुलना में सुधार लाने में हमें सफलता प्राप्त होगी। तथापि, हमारी एसबीयू को रणनीतिक योजना के अंतर्गत विकास और बेहतर निष्पादन की प्राप्ति के लिए डट कर काम करना होगा।

डेड़ सौ वर्ष के आयोजन पूरे उल्लास के साथ आयोजित किए जा रहे हैं तथा देश में स्थित यूनिटों/संस्थापनाओं में वर्ष के दौरान अनेकों कार्यक्रम आयोजित किए जाने हैं। आप सभी से मेरा अनुरोध है कि आप इन कार्यक्रमों में उत्साहपूर्वक भाग लें। भव्य समापन की तैयारियां भी प्रारम्भ हो गई हैं जिसके लिए अध्यक्ष्य एवं प्रबंध निदेशक तथा निदेशकों द्वारा बैठकों के आयोजन के माध्यम से निगमित कार्यालय में योजना तैयार की जा रही है। आइये, इस वर्ष को हम एक विस्मरणीय वर्ष बनाएं और इस विशिष्ट वर्ष से गुजरने के साथ साथ चलकर प्रत्येक क्षण का आनन्द उठाएं।

किसी भी ब्लॉग का प्रत्येक अंक किसी थीम पर केन्द्रीत होता है, यह अंक हम स्वच्छ भारत अभियान (SBA) के लिए अर्पित कर रहे हैं। स्वच्छ भारत अभियान का आह्वाहन हमारे माननीय प्रधान मंत्री श्री नरेन्द्र मोदी द्वारा दिनांक 2 अक्तूबर, 2014 को किया गया था तथा इस मिशन को बापू की 150वीं जन्म शताब्दी के अवसर पर दिनांक 2 अक्तूबर, 2019 तक पूरा किया जाना है। हमारी कम्पनी भी इस मिशन से जुड़ी हुई है तथा हमने ब्लॉग का अक्तूबर, 2014 का अंक स्वच्छ भारत अभियान के लिए अर्पित किया था जिसमें बामर लॉरी द्वारा किए गए विभिन्न प्रयासों का उल्लेख किया गया था। इस अंक में हम स्वच्छ भारत अभियान से हमारी सम्बद्धता के रूप में पिछले वर्षों में किए गए विभिन्न क्रियाकलापों तथा इस मिशन के निष्पादन में कम्पनी द्वारा दिए गए योगदान पर दृष्टिपात कर रहे हैं।

हमे आशा है कि इस अंक को पढ़कर आप आनन्दित होंगे। कृपया बिना किसी हिचक के अपने सुझाव, लेख तथा फीडबैक मुझे भिजवाएं। आप इन्हें ई-मेल पते mukhopadhyay.mohar@balmerlawrie.com पर मेल भी कर सकते हैं।

Mohas

नेतृत्व की वाणी



Mr. Prabal Basu Chairman & Managing Director

भारत के इतिहास में 2 अक्तूबर, 2014 का दिन अमिट रूप से अंकित किया जाएगा क्योंकि यही वह दिन था जिस दिन हमारे माननीय प्रधान मंत्री श्री नरेन्द्र मोदी द्वारा "स्वच्छ भारत अभियान" जैसे वृहद राष्ट्रीय अभियान का आह्वाहन किया गया था। सम्पूर्ण भारत में इस आह्वाहन का स्वागत हुआ तथा प्रत्येक वर्ग समुदाय के लोग आगे बढ़कर इस मिशन से जुड़ गए। बॉमर लॉरी द्वारा भी गांधी जी के "स्वच्छ भारत" स्वप्न को साकार स्वरूप प्रदान करने के लिए इस अभियान में सिक्रय प्रतिभागिता की गई। वर्ष 2019 में महात्मा गांधी को उनके 150वीं जन्म दिवस के अवसर के लिए स्वच्छ भारत की श्रद्धांजली ही सर्वोत्कृष्ट श्रद्धांजली हो सकती है। दो वर्ष बीत चुके हैं तथा इसकी प्रतिक्रिया काफी उत्साहवर्धक है। हाल ही में आकाशवाणी पर "मन की बात" के दौरान माननीय प्रधान मंत्री द्वारा स्वच्छ भारत अभियान के बारे में चर्चा की गई थी। उन्होंने यह बताया कि स्वच्छ भारत अव प्रत्येक भारतीय का स्वप्न बन गया है। कुछ भारतीयों द्वारा तो इसे संकल्प के तौर पर लिया गया है। कुछ भारतीयों ने इसे अपने जीवन के लक्ष्य और उद्देश्य के स्वरूप में अंगीकार किया है। किसी न किसी प्रकार से प्रत्येक भारतीय इस अभियान से जुड़ा हुआ है। उन्होंने बताया कि

सरकार को इस अभियान की ब्रांडिंग के संबंध में रोज ढेरों नव विचार प्रस्तुत हो रहे हैं।

बामर लॉरी में अपनी यूनिटों/संस्थापनों में हम अनेकों प्रयास करते हैं परन्तु जिस प्रयास से मुझे गर्व की अनुभूति हुई है वह है "स्वच्छ विद्यालय" के प्रति बामर लॉरी द्वारा दिया गया योगदान। हमने असम, छत्तीसगढ़, हरियाणा, आंध्र प्रदेश तथा पश्चिम बंगाल के सरकारी विद्यालयों में "स्वच्छ

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विद्यालय" को कार्यान्वित किया है। शौचालयों के निर्माण के लक्ष्य को पूरा करने वाले पैट्रोलियम एवं प्राकृतिक गैस मंत्रालय के अध्याधीन पहले सरकारी क्षेत्र के उपक्रम के रूप कम्पनी द्वारा कुल 306 शौचालयों का निर्माण/नवीकरण किया गया है।

मेरा विचार है कि अपनी यह लग्न हमें बरकरार रखनी चाहिए तथा स्वच्छता की मुहिम का संचलन अपनी यूनिटों/संस्थापनों में नियमित रूप से करने के साथ साथ इसका दायरा आस पास के क्षेत्रों तक भी बढ़ाना चाहिए। हमें स्वच्छ एवं स्वास्थ्यकर कार्य परिवेश को बरकरार रखना होगा तथा 5s कार्यक्रमों, वृक्षारोपण कार्यक्रमों, स्वच्छ कार्यस्थल प्रतियोगिताओं के आयोजन प्रोत्साहित करने होंगे। हमें अपने डीलरों/डिस्ट्रीब्यूटरों तथा अन्यों को अपने मन से इस अभियान से जुड़ने के प्रति प्रोत्साहित करना होगा। इस अभियान की उत्तरजीविता के लिए इस दिशा में स्वच्छ भारत एम्बेस्सडर शृंखला का प्रयास भी एक अच्छा प्रयास रहा है।

अक्सर अपने वक्तव्यों/संदेशों के माध्यम से मैं यह कहता रहा हूं कि अपने आस पास के क्षेत्र को साफ स्वच्छ रखने का दायित्व हम सभी का है। अत: अपने सभी प्रिय सहयोगियों से मैं यह आह्वाहन करता हूं कि वे इस अनूठे मिशन के लिए सप्ताह में दो घंटों का योगदान अर्पित करें। इस यात्रा में हम सभी को साथ ले चलते हैं और इस लक्ष्य की प्राप्ति हम भारतीयों के चेहरों पर मुस्कान ला सकेगी। हम एक साथ खड़े होकर गर्व के साथ विश्व को यह बता सकेंगे कि हमने "स्वच्छ एवं हरित" भारत का निर्माण किया है।



मंजूषा भटनागर निदेशक, [मानव संसाधन व सीए]

मानव सभ्यता और संस्कृति आरंभ से ही सच्चाई, सफाई और पिवत्रता पर जोर देती है। दुनिया की सभी प्राचीन सभ्यताओं में स्वच्छता पर विशेष बल दिया गया है। स्वच्छता व्यक्तिगत और सामाजिक दोनों स्तरों पर हो सकती है और दोनों का अपना-अपना महत्व है। प्रकृति में स्वच्छता स्वाभाविक रूप से होती है। स्वच्छता का सुदंरता से अटूट नाता है। यह कहना चाहिए कि जो स्वच्छ है, वह सुदंर भी है। साफ हवा, पानी और जमीन मानव सभ्यता की मूल आवश्यकता है और सिदयों से इसके लिए प्रयास होता रहा है।

व्यक्तिगत स्वच्छता हमें बहुत सारी बीमारियों से बचाती है और सुदंर और सौम्य रहने की प्रेरणा देती है। तथापि आधुनिक समय में भारतीय समाज जितना सचेत व्यक्तिगत स्वच्छता के प्रति है उतना सामाजिक स्वच्छता के प्रति नहीं है। इसिलए सार्वजिनक स्थलों में हमें गंदगी के ढेर नजर आते हैं। इससे न केवल लोग बीमार होते हैं बिल्क स्वास्थ सेवाओं पर भी अतिरिक्त भार पड़ता है। व्यक्ति की उत्पादन क्षमता पर असर पड़ता है और व्यापक रूप से देश की अर्थव्यवस्था प्रभावित होती है। जो धन और शक्ति देश और समाज के विकास पर व्यय होनी चाहिए, वह बीमारी और अन्य

समस्याओं में खर्च हो जाती है। देश में करोड़ों शिशु मिलनता के कारण बीमारी से प्रभावित होते है और दम तोड़ देते है। ये शिशु दूषित स्पर्श, दूषित जल या दूषित वायु के संपर्क में आने के कारण बीमार होते हैं।

सामाजिक स्वच्छता के लिए लोगों की सोच में बदलाव लाने के प्रयास करने होगें। लोगों को इसके लिए तैयार करना होगा कि वे न केवल अपने आसपास स्ययं स्वच्छता पर ध्यान दे बल्कि अन्य लोगों को भी इसके लिए प्रेरित करें। लोगों को यह समझना होगा कि जितनी साफ सफाई घर के भीतर जरूरी है उतनी ही घर के बाहर भी जरूरी है। जल, स्थल और वायु के स्वच्छ रहने से मानव जीवन सुखी और शांत होता है। अगर वातावरण दूषित होगा तो निश्चित रूप से लोग बीमार और परेशान होंगे।

सरकार का मानना है कि स्वच्छता बेहद जरूरी है और इसलिए उसने स्व्वछ भारत अभियान शुरू किया है। इसके लिए बर्ष 2019 में महात्मा गांधी की 150वीं जयंती तक भारत को स्वच्छ करने की योजना बनाई गयी है।

भारतीय अर्थव्यवस्था विश्व की प्रमुख अर्थव्यवस्था के तौर पर उभर रही है। भारत विश्व के फलक पर अपनी अलग पहचान बना रहा है। विश्व के प्रत्येक क्षेत्र में भारतीय अपना परचम फहरा रहे है। इसिलए कोई कारण नहीं है कि भारत अपनी जमीन को स्वच्छ नहीं बना सके और अपने नागरिक को स्वच्छ वातावरण नहीं दे सके। लेकिन इसके लिए प्रत्येक नागरिक को स्वच्छता के अभियान में जुटना होगा और प्रण करना होगा कि वह न तो स्वयं मिलनता में भागीदार होगा और ना ही किसी को इसका भागीदार बनने देगा। बड़े गर्व के साथ हमारी कंपनी अपने योगदान के विषय में भी लिख रही है कि पेट्रोलियम एवं प्राकृतिक गैस मंत्रालय के मार्गदर्शन में हमारे संगठन ने शौचालय निर्माण का लक्ष्य सर्वप्रथम और निर्धारित अविध में प्राप्त कर लिया था। हमें हर्ष है कि हमारी कंपनी स्वच्छ भारत अभियान को आगे ले जा रही है, और स्वच्छता के प्रति जो योगदान दी जा रही है वह साराहनीय है। हमें उम्मीद और विश्वास है के हमारे जितने भी कंपनी के कर्मचारी एवं कार्यपालक है, वे इस महत्वाकांची प्रोग्राम में हिस्सा लेंगे और स्वच्छ भारत बनाने में प्रयास करेंगे।

स्वच्छ भारत, सुंदर भारत। जय हिन्द।

SIGNIFICANT HAPPENINGS



Balmer Lawrie signed the Memorandum of Understanding (MoU) for 2016-17 with the Ministry of Petroleum & Natural Gas (MoPNG) on 12th July, 2016. The MoU was signed by Mr. K. D. Tripathi, Secretary, MoPNG and Mr. Prabal Basu, C&MD, in the presence of Senior Officials of the Ministry and Balmer Lawrie. The MoU targets include turnover and operating profit with focus on capacity utilisation, improving efficiency, technology upgradation, Research and Development, Capital Expenditure and Return on Investment.



A national level seminar "Army's Fuelling Needs: Future Outlook" was organized by the Army on 29th June 2016 at the Manekshaw Centre, New Delhi. The Indian Defence is an extremely valuable and longtime customer of Balmer Lawrie and this seminar was a good opportunity to brand our products and services to the stakeholders in this customer segment. Balmer Lawrie executives representing SBUs: G&L, IP, T&V and Logistics participated in the seminar and a stall was also put up to showcase our products and services.



A Land Lease Agreement was signed between Visakhapatnam Port Trust (VPT) and Visakhapatnam Port Logistics Park Ltd. (a wholly owned subsidiary of Balmer Lawrie) for setting up the Multi Modal Logistics Hub at Visakhapatnam. The Agreement was signed in the presence of Hon'ble Minister of Road Transport and Highways and Shipping, Secretary (Ministry of Shipping), Chairman (VPT) and Dy. Chairman (VPT) on 15th April at the Maritime India Summit held in Mumbai. Mr. Prabal Basu, C&MD and Mr. K Swaminathan, Director [Service Business] represented Balmer Lawrie.





Logistics, Bangalore was selected as the Best Service Branch for the second consecutive year by Israel Aerospace Industries. This accolade is indeed praiseworthy and makes us very proud. Congratulations to the team!

CFS, Kolkata played host to Dr. Somlal Subedi, Chief Secretary, Govt. of Nepal, Shri Chandra Kumar Ghimire, (Ex-Consulate) Secretary, Govt. of Nepal and the Consulate Team, Shri. M T Krishna Babu, IAS, Chairman Visakhapatnam & Kolkata Port Trust (Dual Charge), Shri. S Balaji Arunkumar, IRS, Deputy Chairman, Kolkata Port Trust and the KoPT team comprising Traffic Manager I/C besides others. The dignitaries visited our CFS on 22nd June. During the visit, fruitful discussions were held and feedback was sought on the services rendered by Balmer Lawrie to the trade fraternity in Nepal. The dignitaries appreciated the services of our Company and congratulated the team for the efforts taken during periods of crisis in Nepal (earthquake and strike). The delegation visited the yard and appreciated the improved efficiency and transparency of our CFS.

SIGNIFICANT HAPPENINGS



The Top Management Meet was held in Namchi on 4th & 5th June 2016. During the Meet, the Directors reviewed the business performance and planned for the year ahead.



International Day of Yoga was observed on 21st June 2016 all over the world. At Balmer Lawrie too, we observed the International Day of Yoga. Yoga sessions/camps were conducted not only in all key units/establishments of the Company but also in most of its Joint Venture Companies. Lecture sessions on yoga were organised to enhance awareness. Yoga quiz and essay competitions were also held.

WORLD EXVIRONMENT DA

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World Environment Day was celebrated with much fervour on 5th June 2016 in units/establishments across locations. Various activities like sapling plantation, essay competition and online quiz contest were organised to create awareness on key environmental issues. Winners of the competitions were given away green prizes like LED lights. Saplings were planted in Kolkata, Chennai, Chittoor, Vizag, Mumbai and Silvassa.

Balmer Lawrie was mentioned in an article titled "A step towards Hazardous Waste Management Oily Sludge Treatment (Recovery of Crude Oil from Oily Sludge) - First of its kind in Oil India Limited" published in OILnews, the House Journal of Oil India Limited (OIL). This was because of the good work done by our SBU:ROFS in a project, "Oily Sludge Treatment" undertaken by the Field Engineering Dept. of OIL. The SBU was engaged by OIL for collection of oily sludge



from various production installations, transportation of the same, operation and maintenance of the plant, dispatch of recovered crude oil and separated water to the designated area in the plant and storing of separated solids and debris for further bio-remediation in OIL designated place.

TOWN HALL MEETINGS





Kolkata

TOWN HALL MEETINGS



Delhi

टॉउन हॉल बैठकें

अप्रेल, 2016 के दौरान कोलकाता, दिल्ली तथा चेन्नै में टॉउन हॉल बैठकों का आयोजन किया गया। बंगलौर में इसकी बैठक दिनांक 25 जुलाई तथा हैदराबाद में 26 जुलाई, 2016 को आयोजित की गई थी। अध्यक्ष एवं प्रबंध निदेशक तथा निदेशकों द्वारा सभी कर्मचारियों को सम्बोधित किया गया तथा अनेकों सुझाव दिए गए। अध्यक्ष एवं प्रबंध निदेशक तथा निदेशकों के सम्मुख प्रत्यक्ष वार्तालाप के लिए प्रत्येक वर्ष आयोजित होने वाले ओपेन हाउस मंचों के आयोजन की प्रतीक्षा देश भर में प्रत्येक स्तर के कार्यपालकों एवं अधिकारियों को रहती है। बैठकों के दौरान संगठनात्मक लक्ष्य एवं व्यवसायिक अपडेट का सहभाजन कर्मचारियों के साथ किया तथा कर्मचारियों द्वारा प्रस्तुत किए गए सुझावों पर आगे विचार किया जाएगा। कर्मचारियों की प्रतिबद्धता को प्रोत्साहत करने के लिए टॉउन हॉल मंच एक उत्तम प्रयास है।





Bangalore



Hyderabad

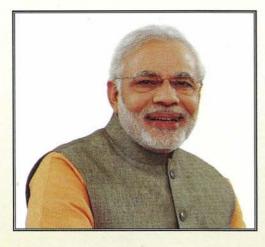




Chennai

Town Hall meetings were held in the month of April 2016 in Kolkata, Delhi and Chennai. The Meetings were held in Bangalore on 25th July and in Hyderabad on 26th July 2016. C&MD and Directors addressed all the employees and took note of various suggestions. These open house forums, held annually, are much awaited as all the executives and officers across the country get an opportunity to directly interact with the C&MD and Directors. The organisation goals and business updates were shared with the employees during the meetings, and the suggestions and ideas given by the employees during the forum will be taken forward. The Town Hall meetings are an excellent platform to encourage employee engagement.

PM's Message on SWACHH BHARAT ABHIYAN



25 सितंबर 2014 को प्रधानमंत्री श्री नेरन्द्र मोदी ने "स्वच्छ भारत अभियान" पर सभी देशवासियों को संदेश देकर इस महान अभियान से जुड़ने का आग्रह किया। "प्रिय मित्रों.

मुझे विश्वास है, आपने कई बार सुना होगा कि जहां स्वच्छता होती है वहीं देवताओं का वास होता है, लेकिन जब व्यवहारिकता की बात आती है तो स्थित अक्सर विपरीत मिलती है।

हम, 02 अक्तूबर को भारत को स्वच्छ बनाने के लिए बड़े स्तर पर जन आंदोलन "स्वच्छ भारत अभियान" आरम्भ कर रहे हैं। बर्ष 2019 में जब हम बापू की 150वीं जयंती मना रहे होंगे तो एक स्वच्छ भारत उनको सच्ची श्रद्धांजिल होगा। महात्मा गांधी ने अपना पूरा जीवन स्वराज्य प्राप्ति के लिए अर्पित कर दिया, अब समय आ गया है कि

हम अपनी मातृभूमि की स्वच्छता के लिए स्वयं को समर्पित कर दें।

में, आप में से हरेक से आग्रह करता हूं कि स्वच्छता के लिए प्रत्येक सप्ताह दो घंटे यानि प्रति बर्ष लगभग एक सौ घंटे का योगदान दें। हम अब भारत को और अधिक अस्वच्छ नहीं रहने दे सकते। 02 अक्तूबर को मैं स्वयं इस पावन कार्य के लिए झाडू लेकर निकलूंगा।

में, आज हरेक उस व्यक्ति, विशेषकर राजनीतिक और धार्मिक नेताओं, महापौर, सरपंचों और उद्योग जगत के अग्रजों से अपील करता हूं कि वे शहरों और आसपास के क्षेत्रों, गांवो, कार्यस्थलों और यहां तक कि अपने घरों की स्वच्छता की कार्य-योजना बनाकर मनोयोग से उसे क्रियान्वित करने में जुट जाएं। मैं, स्वच्छ भारत के निर्माण के इस सामूहिक प्रयास में आप सबकी भागीदारी और सिक्रय योगदान का अनुरोध करता हूं।"

SWACHH BHARAT ABHIYAN @ BALMER LAWRIE



SWACHH BHARAT ABHIYAN @ BALMER LAWRIE



On 25th September 2014, Balmer Lawrie joined the Swachh Bharat Abhiyan. As part of this campaign, employees in various units/establishments across India took the Swachhta Pledge on 2nd October 2014, and a mass cleanliness drive was conducted in the surrounding areas. Offices and factories were cleaned and tree plantation programs were also organized. On the same day foundation stone was laid for toilets in government schools by C&MD and Directors in the northern, eastern and western regions of the country. The initiative was endorsed by the leadership and each of the Directors picked up the broom and joined the cleanliness drive.



As a part of "Swachh Bharat Abhiyan" Balmer Lawrie organized a Walkathon on 14th December 2014 to further promote the cause. The Walkathon was ceremoniously flagged off jointly by the Company's Ex-Directors Mr. M. S. Khanna and Mr. Virendra Verma. More than three hundred enthusiastic employees of the Company participated in the 5.3 km long Walkathon supporting the largest cleanliness mission, taken up by the Government of India.

NATIONAL CLEANLINESS CAMPAIGN



Rally in South 24 Parganas, Pathpukur School



Quiz Program organised on Swachh Bharat in Chennai and in South 24 Parganas

NATIONAL CLEANLINESS CAMPAIGN

As part of the 'Swachh Bharat Mission' and 'National Cleanliness Campaign', Balmer Lawrie organised various activities from 25th September to 31st October 2015. These programs included:

- Rallies in schools to spread awareness about the importance of cleanliness
- Quiz programme among employees and sensitization on "Swachh Bharat"
- Quiz programme in Government schools of South 24 Parganas
- Distribution of Waste Bins in schools
- Quiz program on Swachh Bharat in a Government school at Chennai

Winners of the "National Cleanliness Campaign" online quiz:

Name of the Employee	Department
Meenu Choudhary	Travel & Vacations
Sanjeev Kumar Padhee	Corporate IT
Ashmita Ray Chaudhury	Corporate Communications
Somnath Chattopadhyay	PDC, Leather Chemicals
Bivash Kumar Pal	Logistics
Harmeet Dhiman	Travel & Vacations
Irfan Warsi	Logistics
Girish Jain	Accounts & Finance
Prakriti Ojha	Travel & Vacations
Amit Chatterjee	Engineering & Projects
Rohit Kumar Pandey	Travel & Vacations

SWACHH VIDYALAYA









स्वच्छ विद्यालय









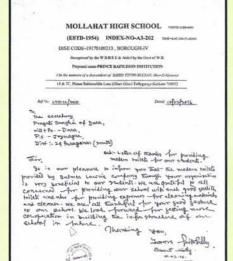


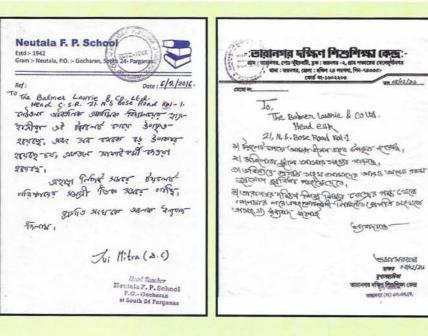


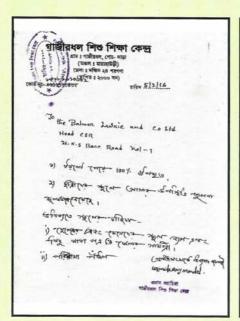


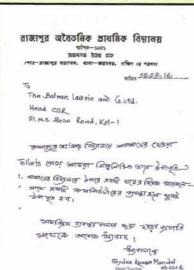


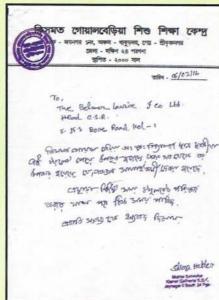
"स्वच्छ विद्यालय" के अंतर्गत कम्पनी द्वारा असम, छत्तीसगढ़, हरियाणा, आंध्र प्रदेश तथा पश्चिम बंगाल के सरकारी विद्यालयों में "स्वच्छ विद्यालय" को कार्यान्वित किया है। शौचालयों के निर्माण के लक्ष्य को पूरा करने वाले पैट्रोलियम एवं प्राकृतिक गैस मंत्रालय के अध्याधीन पहले सरकारी क्षेत्र के उपक्रम के रूप कम्पनी द्वारा कुल 306 शौचालयों का निर्माण/नवीकरण किया गया है।

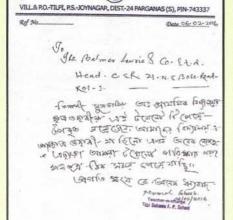








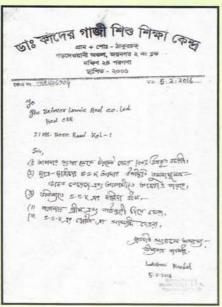


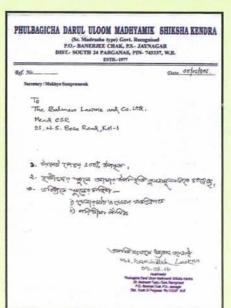


TILPI SULTANIA F.P. SCHOOL

JOYNAGAR NORTH CIRCLE

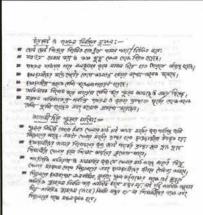
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TESTIMONIALS







COMPOSTING UNIT SPONSORED BY BL AT VICTORIA MEMORIAL







As part of the Swachh Bharat Abhiyan initiatives, Balmer Lawrie has set up a Composting Unit at Victoria Memorial, which was inaugurated by Mr. Prabal Basu, C&MD, the Chief Guest of the function. The Unit named as "Foodie" is Kolkata's first of its kind Composting Unit and Solid Waste Management System. Ms. Manjusha Bhatnagar, Director [HR&CA], Balmer Lawrie was the Guest of Honour. Present on the occasion were Mr. K Swaminathan, Director [Service Business] and Dr. Jayanta Sengupta, Secretary & Curator, Victoria Memorial.

The Composting Unit is equipped with cutting-edge technology and has a capacity to treat 500 kg of organic waste daily. Speaking on the occasion Mr. Prabal Basu, C&MD, Balmer Lawrie said that this initiative is a good example of solid waste management and such a model needs to be replicated across the city. This will help supplement our Hon'ble Prime Minister, Shri Narendra Modi's ongoing initiative of Clean India Campaign and Balmer Lawrie is pleased to be able to contribute towards this nationwide cleanliness drive titled Swachh Bharat Abhiyan. The Composting Unit helps to recycle the waste to generate organic manure. Thus, the waste is prevented from being sent for landfill, reducing air and soil pollution to a great extent. Dr. Jayanta Sengupta, Secretary & Curator, Victoria Memorial appreciated the efforts of Balmer Lawrie in setting up the Composting Unit. He stated that the compost produced from organic waste is rich in soil nutrients and will be used in-house for gardening, thus saving a huge amount spent on fertilizers. He added that Victoria Memorial is one of the important tourist spots attracting huge footfalls daily and with the installation of the Composting Unit, the organic waste collected can be recycled and reused as manure.

INAUGURATION OF WATER TANK, PADGHE VILLAGE



As part of our CSR initiatives under the Swachh Bharat Abhiyan Balmer Lawrie has sponsored the construction of a Water Storage Tank at Padghe Village, Taloja, Navi Mumbai in association with Rotary Club of Industrial Town, Panvel. Mr. Prabal Basu, C&MD and Mr. Prashant Thakur, MLA, Panvel inaugurated the Water Storage Tank on 4th March 2016. The Guests of Honour Ms. Manjusha Bhatnagar, Director [HR & CA], Mr. D Sothi Selvam, Director [Manufacturing Businesses], Dr. Girish Gune, PDG- Dist. 3131 and Mr. D N Tetgure, BDO Panchayat Samiti, Panvel were also present on the occasion. The Water Storage Tank with a

capacity of 150,000 litres will benefit 10,000 villagers of Padghe Village, which is situated near the Company's High Throughput Barrel Manufacturing Plant at Taloja, Navi Mumbai. This facility will play an important role in reducing the problem of water supply in the village, in turn improving sanitation and quality of life of the people. The implementation partner, Rotary Club of Industrial Town, Panvel, executed the project on time.

SWACHH BHARAT PAKHWADA



SWACHH BHARAT PAKHWADA

The Swachh Bharat Pakhwada was observed across all units/establishments from 16th to 31st May 2016. Various activities and awareness programs were organised during the fortnight for both employees and the communities in and around our work centres. The Swachh Bharat Pledge was administered, cleanliness activities were undertaken and a Swachh Karyasthal contest was organised for employees. An online quiz was conducted for the employees along with awareness programs through the Intranet. Swachh Bharat Ambassadors of Balmer Lawrie were encouraged to take up community related "Swachta Abhiyan" and to use the App MyGov.in. In the eastern region, awareness programs were conducted in Dara village, while in the western region, the Balmerol Swachhta team visited Sayli Village and conducted an awareness program for the villagers on hygiene and importance of cleanliness. The team also cleaned a portion of the village along with the villagers and school children. Workshops on Health and Sanitation were organised for the Head Mistress/Principal of schools in South 24-Parganas and Joynagar in West Bengal. The CSR Committee Members visited the Schools to assess cleanliness of toilets constructed under "Swachh Vidyalaya" in West Bengal. Cleanliness drives were organised in other units as well. In photo are glimpses of the various activities undertaken pan India during the fortnight.

During the Pakhwara, the Swachh Bharat Ambassadors chain was launched by Ms. Manjusha Bhatnagar, D[HR&CA], who has been nominated as the First Swachh Bharat Ambassador of Balmer Lawire. D[HR&CA] nominated nine members of the Top Management Team - C&MD, D[M], D[S], D[F], SVP[HR], COO[LC], COO[L], COO[G&L] and CIO. Each of these Ambassadors will be nominating nine other employees, who in turn will take forward the chain. The idea works on nomination and one person can nominate nine people as Ambassadors. This is how the chain would grow. The chain can be tracked on our company's intranet.

Congratulations to the winners of the Swachh Bharat Pakhwada Quiz!

- Chaitali Dutta, Taxation & Internal Audit, Corporate Office Kolkata
- Krushna Chandra Das, Quality Control, G&L Silvassa
- Mrityunjay Acharjee, Taxation & Internal Audit, Corporate Office Kolkata
- * R Navaneetha Krishnan, RHR-South, Chennai
- Justus Praveen Ambrose, RHR-South, Chennai

Skill Development Institute in Bhubaneswar



The Skill Development Institute (SDI) at Bhubaneswar was inaugurated on 9th May 2016 by Shri Dharmendra Pradhan, Minister of State (I/C), Ministry of Petroleum and Natural Gas, GOI and the Chief Minister of Odisha. This is the first such SDI established by the oil ministry in line with the National Skill Development Mission of the Government of India. Indian Oil Corporation Ltd. sponsored this SDI with support from other Public Sector Undertakings under MoPNG, where Balmer Lawrie is also a partner. The ministry will set up SDIs in various parts of the country through PSUs. The SDI Bhubaneswar will offer certification courses in two trades (industrial welder and electrician) to start with. The courses are aligned to the National Skills Qualification Framework (NSQF) of the central government and approved by the sector skill councils under National Skill Development Corporation (NSDC).

Pradhan Mantri Kaushal Vikas Yojana (PMKVY) is the flagship scheme of the Ministry of Skill Development & Entrepreneurship (MSDE). The objective of this Skill Certification Scheme is to enable a large number of Indian youth to take up industry-relevant skill training that will help them in securing a better livelihood. Individuals with prior learning experience or skills will also be assessed and certified under Recognition of Prior Learning (RPL). Under this Scheme, Training and Assessment fees are completely paid by the Government.

Know Your Leader...



Sreejit Banerjee COO [Grease & Lubricants]

1. Your corporate journey prior to joining Balmer Lawrie...

I have around 23 years of experience in different MNCs and have worked across India with posting in all metro locations. I have managed different functions mainly in Industrial Sales, OEM Business and Technical Services. I have worked with companies like Gulf Oil, Valvoline, Shell, Petronas and GS Caltex before joining Balmer Lawrie in April 2016. I have worked mostly in the Lubricant Industry.

2. How does it feel to be part of the Balmer Lawrie family?

It feels good to be part of a big family and also because I feel that G&L has a tremendous opportunity to grow being in a market which is the 3rd largest in the world, wherein our market share is below 2%. There are enough challenges to overcome, which makes the work even more exciting and a learning experience. What I have realized in these 4 months is that we have lot of experience and expertise that need to be channelized and managed efficiently to produce better performance and results.

3. Significant professional and personal achievements...

I don't count achievements; there will be few in everyone's life. However, on the professional front I have worked with few companies at very nascent stage when they started operations In India. These companies are very successful today and ranked

amongst the top in the industry. This is indeed very satisfying and encouraging. This has also helped me in accepting challenging assignments at various points in my professional career. I used to play a lot in my school and college days and have represented school and college in football and cricket and had won few tournaments, which I still cherish a lot.

4. Who all are there in your family?

My mother, my wife Shampa and son Shamik who is now in his 1st year of Engineering and is staying in the hostel away from home.

5. Who is the person who influenced you the most and why?

My father, whom I had never seen regretting about anything in life and even when he knew that he had few days to live after he was detected with last stage cancer. He taught me to value and enjoy life as it comes.

6. What is your favourite one liner?

To be or not to be that is the question.

7. What are your hobbies?

From school till I completed college, I loved playing football and cricket. I love traveling to places and spending time with family and friends.

8. Which is your favourite travel destination?

I am fortunate to have widely travelled in and outside India. Every place has its own beauty and no two places are the same. If I have to choose still, I will say that I haven't seen a more beautiful place like Kashmir and if I have to name a city, it will be London with its vibrant culture and heritage and the way it has been preserved. I will always love to go back visiting these places any time I get an opportunity.

9. Two things that you would want your colleagues to know about you...

I am fond of cooking and I love to eat food from different cuisines.

10. Your management style or mantra...

I believe in Teamwork and I believe in empowering people. You can succeed if you can build a good team of people and groom your successor who can replace you. You can only grow by this process. Growth is very important in personal and professional life and in business.

11. Message for all Balmer Lawrie employees

Enjoy life, make friends and spend time with your loved ones. Life is short, keep it simple.

Know Your Fellow Balmer Lawrien...



Pramod Dwivedi

You have recently joined Balmer Lawrie. Currently what is your role/dept?

I am Head [Industrial Marketing] for SBU: Greases & Lubricants and am based at Mumbai.

How does it feel to be part of the Balmer Lawrie family, especially when we are celebrating our 150th year? I feel extremely proud to be joining Balmer Lawrie at a time when the Company is celebrating its 150th Year.

Who is your inspiration in life and why?

My Grandfather, who lived a very simple life and imparted knowledge as teacher to so many people. Some among them are very successful in their professional life today.

Place you belong to and who all are there in your family?

I belong to Allahabad, and my family comprises my wife, who is a homemaker and my two sons of 13 and 9 years.

What are your hobbies?

I like travelling, cricket and listening to old Hindi movie songs.

Any message for Balmer Lawriens...

Together we make the Balmer Lawrie family and we must always work together to promote the Company's growth and success.

Know Your Fellow Balmer Lawrien...



P P Rathnakar

How long have you been working with Balmer Lawrie and currently what is your role/dept?

On coming Christmas (2016), I will complete 28 years of my bonding with Balmer Lawrie (BL). Currently, I am Associate Vice President and my designation is Head [Key Accounts W&S] for SBU: Logistics. I am based at Mumbai (Andheri Office).

What do you like about Balmer Lawrie?

From the time, I have joined this organisation, I have found it, to be a very good and rewarding company for those who work hard.

What is your most memorable moment in Balmer Lawrie?

Two significant and memorable moments for me in Balmer Lawrie are:

First: In 2014-15 when Logistics (Western Region) achieved Rs 100 Crore turnover, for the first time in the history of BL Logistics, under my leadership.

Second: When I got to know that I was selected as the Best Employee of the Year for the year 2014-15. This is most special as this is the first time BL has given such a Recognition.

Who is your inspiration in life and why?

I admire quite a few people who were associated with this organisation, for their management skills, like Late Shri Rajiv Singhal, Mr. Shomu Acharya, Mr. Alok Sinha and Mr. Viren Sinha.

Place you belong to and who all are there in your family?

My native place is Mangalore in Karnataka. We have a small family of three. My wife Violet, my daughter Dishti and myself.

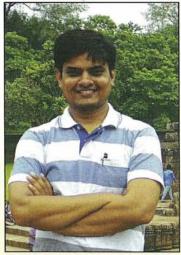
What are your hobbies?

In spare time I love to watch TV specially Cricket. I am great Foodie. I enjoy good food.

How does it feel to be part of an organisation that has stepped into its 150th year?

150th year of an Organisation is major milestone. It's a great feeling to be able to witness it. BL is a legacy, which will continue to grow in the years to come. My best wishes to the upcoming generation.

Know Your Fellow Balmer Lawrien...



Dr. Ashok Kumar Goyal

How long have you been working with Balmer Lawrie and currently what is your role/dept?

My journey so far in Balmer Lawrie has been wonderful and I have completed six years post my joining as Officer [Research] on 9th June 2010. Presently I am working as Deputy Manager [R&D], and I act as an interface between R&D and the Business for SBU: Greases & Lubricants. My primary role is research & development in the field of greases and oil lubricants. Our research is focussed on the requirements of the customer and is in line with the business strategy of SBU:G&L.

What do you like about Balmer Lawrie?

Balmer Lawrie always provides a lot of leeway to its employees to choose their own projects and working style instead of just doing whatever comes down from above. There is no barrier which could restrict your performance if you have the potential and good knowledge. The support from seniors and colleagues is fabulous. Interaction of junior level employees with senior management is extraordinary, which I have not seen in any other organization. I consider myself as an innovator and I love to work in SBU:G&L, which is considered to be a leader in the grease industry in India.

What is your most memorable moment in Balmer Lawrie?

The most memorable moment had come in 2014 when our R&D Head provided me an opportunity to present a research paper in the 16th NLGI Lubricating Grease Conference and that paper was adjudged the best paper for the P.P.C. Gonsalves Memorial award. This award also gave me an opportunity to present the same paper in the 81st Annual Meeting of NLGI in June 2014 at Palme Beach Gardens, Florida, USA. I am very thankful to our R&D Head and the senior management of the company to provide me their full support in this regard.

Who is your inspiration in life and why?

My father was my biggest inspiration in my life. In

spite of being a businessman he always encouraged me to pursue higher education and because of his inspiration I was able to complete my M. Tech. and Ph.D. from IIT Delhi and today I am independent. The other persons who are very supportive of all my endeavours in my present life are my wife and my elder brother.

Place you belong to and who all are there in your family?

I come from a small village located in the state of royal places, Rajasthan. My village is 70 kilometres from the Pink City, Jaipur. I belong to a joint family which includes my mother, grandmother, elder brother who is continuing our parental business, younger brother who is working as a school teacher and my elder sister who is married. My wife and my adorable daughter stay with me in Kolkata.

What are your hobbies?

I am always interested in learning about new things and happenings around the world. So I like searching about unknown things on the internet, and I feel this helps to expand my knowledge and skills. I also like to see documentary films on wildlife and nature on Discovery channel and love to watch reality shows on TV very much.

How does it feel to be part of an organisation that has stepped into its 150th year?

I feel enormously proud to work for a company which has such long history and rich legacy. Our company has successfully survived and continuously striven to achieve excellence in the last 149 years. Now it is our responsibility to take this journey forward for achieving more milestones with excellence in the future, which will then truly strengthen the essence of our 150th year tagline, in reality— "150 years of commitment and beyond...".

Know Your Fellow Balmer Lawrien...



Shweta Shridhar

How long have you been working with Balmer Lawrie and currently what is your role/dept?

I have been working with Balmer Lawrie for more than 2 years now. Currently I am a part of the Regional HR Team wherein my role majorly is

Know Your Fellow Balmer Lawrien...

handling recruitment of non-regular personnel and HR Resource for Central Services.

What do you like about Balmer Lawrie?

Balmer Lawrie is more like a family than only an organization. The culture of warmth, ample learning & growth opportunities and the ease of approaching our leaders for any and every concern are few of the many strengths that are worth appreciating here.

What is your most memorable moment in Balmer Lawrie?

There have been many memorable moments during my stay in Balmer Lawrie. However, I particularly remember the day when we had gone to Chennai for a day as part of our induction program and happened to meet Shyama Mam for the first time there. She was taking care of Regional HR - South those days. In spite of being unwell, she came to office and made sure that we didn't face any difficulty during the visit. She had left the office by the time we returned, all of us exhausted and famished beyond measure. But, I can never forget how she managed to put a big smile on our faces and the sweetest memory in our hearts by surprising us with bags full of delicious snacks for our approx. 30 hour journey back to Kolkata that very night. Such warm and motherly gesture by her left a great impact on me and set an example to be followed.

Who is your inspiration in life and why?

I am deeply inspired by my parents. I have learnt from my Dad to always put one's 100% and strive for excellence in everything one does in his/her life and in the process, never forget certain set of life's principles, which will always be one's permanent guide. From my Mom I have learnt how to derive happiness from the smallest of things around us and that with determination, sincere efforts and patience, there is nothing in the world that one can't achieve.

Place you belong to and who all are there in your family?

I belong to Delhi. There are four of us in our family – my parents, myself and my brother.

What are your hobbies?

I love to dance and read. I hold a Visharad in Kathak from Pracheen Kala Kendra, Chandigarh.

How does it feel to be part of an organisation that has stepped into its 150th year?

Balmer Lawrie is the organization I started my career with. It does and will always hold a special place in my heart. It is a matter of great honour to be associated with an organization that has such royal legacy and is set to achieve yet another prestigious milestone. I feel privileged and proud to be a part of the Balmer Lawrie family which is all set to create history of a kind. I earnestly wish for the glory to magnify even more in times to come.

AWARDS & ACCOLADES



Mousumi, daughter of Mintu Dey, CHRD – Kolkata has passed with flying colours and has acquired good ranks in both State and All India Joint Entrance examinations for Medical. She has secured admission in NRS Medical, Kolkata. She was a rank holder in her school as well, achieving 92.4% marks in her H.S. Exams. Mousumi is a multi-talented girl and besides excelling in academics, she has received degrees in music and dance. A good painter, she does beautiful glass painting. Congratulations Mousumi and our best wishes to you!



Viraj, son of Mr. Rajendra Sanap, Chief Manager [Plant], G&L– Silvassa participated in the Rev. Fr. Antonio D'Sa Memorial Inter School Quiz competition organized by Mother of Hope School, Asha-dham, Vapi on 13th August 2016 and secured 1st position for his school. He also participated in the Inter-school theme based competition organized by 'SPARKLE' Events–Laxmi Global School, Sarigam on 1st September 2016 and secured 1st position in "Skit Performance". Viraj is studying in Class X and is a very bright student of Laxmi International School, Sarigram, Silvassa. Congratulations Viraj and keep doing well!

पापा

हमेशा तो मैं उनसे सहमत नहीं होता हमेशा तो हम प्यार से बात नहीं करते उनकी बहुत सी बातों के बीच कुछ अच्छी नहीं लगती। लेकिन इतने सारे एग्रीमेंट डिसएग्रीमेंट्स मैं उनके सामने ही प्रदर्शित कर सकता हूँ लड़ सकता हूँ, झगड़ सकता हूँ उनके थोपे पे चल सकता हूँ, उनपे थोप सकता हूँ। हाँ, उन्होंने कभी भेजे पैसों का हिसाब नहीं माँगा मैंने कभी चवन्नी जाया भी नहीं की। हाँ, उन्हें सर्दियां पसंद है, मुझे बारिशें। उन्हें न्यूज पसंद मुझे चैनल पलटना। मुझे उनके दिलाये कपड़े ज्यादा पसंद आते थे। उन्होंने प्यार, फिक्र कभी जताई नहीं, आंसू कभी बताये नहीं। वो कील हैं, हम तस्वीर सत्ताइस साल से तस्वीर की तारीफें हो रही हैं लेकिन वो टंगी तो कील पे है। और तस्वीर गिर जाती तो? कील की गलती होती साहेब, प्रश्न होता, 'माता-पिता ने ऐसे संस्कार दिए हैं?' वो गरीब पैदा हुए थे, गांव की कुल जनसँख्या पैंतीस सौ है। पढ़ाई में अव्वल नहीं रहे वो, लेकिन उनका एक बेटा मैनेजर भी है। सपने देखना उनसे सीखे कोई। उनका कुछ प्रतिशत बन जाने पे मैं एक बेहतर इंसान कहलाऊँगा।

Gaurav Sharma, Assistant Manager [Sales], IP [Marketing]



$\mathcal{S}_{ extsf{peak}}$ to me the sounds of those places I want to be in

Speak to me the sound night makes, when it stands naked in the middle of the forest. Speak to me the sound air makes, when it hits the hills and ruffles away in opposite directions haphazardly. Speak to me the sound water makes, when it rafts over the unperturbed stones lying from eternity. Speak to me the sound the leaf makes when the rains drench them in ecstasy, after a long spell of the summer. Speak to me the sound birds make, when they glide into those skies with static wings.

Speak to me the sound heart makes, when it hears you speaking to me the sounds of those places I want to be in.

Sidharth Udani, Assistant Manager, Logistics - Kolkata

PAINTINGS

Mochabbera Begum, Wife of Mr. Abdul Mistry,

G&L-Silvassa

